

15th Annual
**Clinical Trial Supply
East Coast 2017**

October 18th – 19th 2017, Princeton, New Jersey



CLINICAL TRIAL SUPPLY EAST COAST 2017

18TH-19TH OCTOBER 2017 | PRINCETON, NEW JERSEY

2017 SPEAKING FACULTY

- Reid Tonik**, Director, Global Clinical Supply Chain, **Teva Pharmaceuticals**
Anthony Orosz, Assistant Director, Pharmaceutical, Health and Chemical Center of Excellence and Expertise, **US Customs and Border Protection**
Rey Bacchus, Clinical Trial Supply Manager, **Janssen R&D US**
Paul Laroche, Senior Manager, Clinical Asset Planning, **Biogen**
Anthony Zuccarello, Associate Director, IRT and Global Clinical Supply Strategy, **Amicus Therapeutics**
Nicohle J McGeorge, Packaging and Labeling Clinical Supply Operations Transcelerate E-labels Network, **Bristol-Myers Squibb**
Ken Kube, Associate Director, Global Clinical Supplies, **Merck**
Carla Reis, Senior Manager of IRT/Randomization, **Bristol-Myers Squibb**
Dr Olufemi Rabi, Clinical BioPharm. QA Director, **Shire Pharmaceuticals**
David Green, Associate Director, Clinical Supply and Logistics, **Insmmed Incorporated**
Tanya Momtahan, Head of Global Procurement, Scientific and Clinical, **Sanofi**
Brain Rogers, Packaging Project Management Head, **Sanofi**
Rocco Barone, Associate Director Operations, **Merck**
Frank Leu, Chief Executive Officer, **Novapeautics**
Steven Awad, Clinical Trial Supply Manager, **Janssen**
Sanjeev Luther, Chief Operating Officer, **Cornerstone Pharmaceuticals**
Jennifer Burgess, Director, Communications & Engagement, **TransCelerate BioPharma**
Maryam Ahmadi, Senior Director of Pharmaceutical Science, **Achillion Pharmaceuticals**
Doug Meyer, Associate Director, Clinical Drug Supply, **Biogen**
Cara Sclafani, Supply Chain Head, **Pfizer**
William Hillman, Associate Director, Clinical Supply Systems, **Johnson and Johnson**
Carol Lee, Associate Director Clinical Drug Supply, Logistics, & IRT, **Regeneron Pharmaceuticals**
Mayo Pujols, Sr. Vice President, Technical Operations, **Advantix Inc**
Michael Schwartz, Director Quality Assurance, **Concert Pharmaceuticals**
Edoardo Madussi, EVP US, Key Accounts Manager, **Multipharma**
Tom Gottschalk, Executive Director, Business Development, **RxSolutions**

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	Clinical Trial Supply East Coast 2017 Princeton, New Jersey Day One October, 18th 2017	
7:45	Registration and refreshments	
08:20	Chairman's opening remarks	
08:30	Partnering with manufacturers to minimize downstream regulatory and distribution concerns • Highlighting the need to ensure ancillaries and comparators are blinded to ensure the fairness of trials • Emphasizing the need for blinding and global uniformity requirements in clinical trials • Exploring why not all manufactures are willing to supply comparators for clinical trials to establish an industry wide benchmark • Investigating ways through which large-scale manufacturers can enable clinical supply teams to customize their products for non-commercial usage • Presenting positive outcomes that arise from a lack of global uniformity and how this can benefit your trial Mayo Pujols, Sr. Vice President, Technical Operations, Advantix Inc	
09:00	Session Reserved for World Courier Jessica Deveau, Business Development Manager, World Courier	
09:30	Reaping rewards when overcoming comparator sourcing challenges • Emphasizing the value of shared knowledge between pharmaceutical companies • Evaluating the pros and cons of outsourced versus internal comparator sourcing to understand which model is most effective for your company • Investigating scenarios through which comparator prices can be lowered to minimize over-head costs • Sharing strategies utilized by clinical trial teams to acquire blinded comparators for global trials • Outlining what current strategies the industry is undertaking to overcome disruptions to trial times and how to employ these in your own trials Tanya Momtahn, Head of Global Procurement, Scientific and Clinical, Sanofi	
10:00	Session reserved for PCI	
10:30	Morning refreshments and networking	
	Operational Stream	Technology Stream
11:00	Session reserved for TransCelerate covering Comparator Network	Discovering the practical benefits of e-labeling; how this technological innovation can expedite packaging and labeling timelines • Exploring reasons driving the development of e-

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		label technology to best understand its value for industry as a whole • Framing e-labels as a patient friendly solution instead of a cost cutting mechanism to guarantee regulatory buy-in • Comparing the value of e-labels versus traditional forms of labeling to emphasize their value for your supply chain planning • Investigating US and EU regulators ambivalence towards approving e-labels and understanding what can change this • Outlining cost saving opportunities associated with e-labels Nicohle McGeorge, Packaging and Labeling Clinical Supply Operations, Transcelerate/Bristol-Myers Squibb
11:30	Changing the paradigm of the clinical study procurement and distribution process for medication and supplies • What challenges and difficulties exist with current clinical supply processes? • Where can the new process provide benefit? • What benefits does the new process provide? • How does the new process work? Tom Gottschalk, Executive Director, Business Development, RxSolutions	Implementing Technology With Success in Clinical Supply Management • The importance of Change Management • Evaluating risk and reward for the implementation of technologies • Evaluating new vendors or revising vendors • Key lessons learned in implementing new technologies • Determine whether phasing in new technology or “cutting the cord” to old technology is best for your organization Paul Laroche, Senior Manager, Clinical Asset Planning Specialty Therapeutic Area, Clinical Drug Supply, Biogen Corporation
12:00	Is your business operating model aligned with your clinical supply business strategy? • What is your current operating model • How does it align with your business strategy and your stake holders • Defining your target operating model • How do you get there • Managing the change and developing a culture of continuous improvement Doug Meyer, Associate Director, Clinical Drug Supply, Biogen	Safeguarding temperature controlled shipments; developing technologies to monitor temperature excursions in real time and ensure minimal drug loss • Harnessing IRT technology to monitor temperature fluctuations throughout the shipping process and account for any damages • Designing systems which ensure all excursions can be identified by lot so to comply with Quality Assurance expectations • Addressing the need to improve controlled room temperature technologies given increasing regulatory demands in this area • Exploring ways to centralize data monitoring of temperature excursions between shipping companies and clinical supply teams

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		Investigating ways to adequately equip trial sites so these can carry out temperature monitoring and ensure drug maintenance Frank Leu, CEO, Novapeautics
12:30	Lunch and networking	
13:30	Maximizing forecasting software capabilities to minimize overages and avoid costly overruns to your trials - Learning which component of forecasting simulating software engages with to enable you to best understand the technology - Harnessing the power of historic data; learning how to use past experiences to improve forecasting accuracy and inform current studies - Discovering ways of maximizing current low-budget forecasting tools as an alternative to investing in expensive software - Emphasizing the need to develop responsive forecasting systems that react to fluctuations in the supply chain to ensure forecasting can adapt in real time - Harmonizing forecasting software with human hardware to improve its applicability Buz Hillman, Associate Director, Clinical Supply Systems, Johnson and Johnson	Maximizing IRT's potential and outlining methods to ensure this technology delivers what is needed for you to carry out successful clinical trials - Exploring key aspects to consider when selecting an IRT system - Defining key challenges when integrating IRT systems into your trials and ways to overcome these - Determining how IRT tools can interact with forecasting to accurately map drug supplies throughout the trail process - Comparing in-house IRT systems with outsourced IRT's to determine which is best for your study - Establish internal protocols within clinical supply teams to ensure accurate data input and maximize IRT's effectiveness - Analyze how IRT systems are progressing from an atomized towards a global management system and what this means for your supply chain planning Anthony Zuccarello, Associate Director, IRT and Global Clinical Supply Strategy, Amicus Therapeutics
14:00	Session reserved for SensiTech	Session reserved for Braket
14:30	Uncovering what is driving supply outsourcing; how and why are traditionally in-house capabilities being externalized - Investigating what major components of the supply chain are being outsourced across the industry to assess if there is an industry trend - Outlining what structural arrangements those who do not outsource have in place to enable them to carry this out and what others can learn from this - Exploring what underlying causes are driving	Exploring methods through which IRT technology can improve clinical supply logistics - Pinpointing how IRT technology can be set up to improve your logistical planning - Exploring the benefits of creating your own in house IRT system versus using a base-line vendor model - Outlining ways IRT can better manager temperature excursions - Recognizing the value of IRT in clinical supply ordering and distribution

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	industry towards a further reliance on Contract Manufacturing Organizations - Examining ways through which increased oversight because of greater levels of outsourcing can be streamlined given regulatory expectations to monitor vendor compliance - Assessing the implications that greater outsourcing will have upon sponsor-vendor relationships David Green, Associate Director, Clinical Supply and Logistics, Insmmed Incorporated	Emphasizing ways through which IRT systems can become more effective for your different trials Carol Lee, Associate Director Clinical Drug Supply, Logistics, & IRT, Regeneron Pharmaceuticals
15:00	Afternoon refreshments and networking	
15:30	Panel Discussion: Exploring ways clinical supplies teams and quality assurance Inspectors can work together to ensure trials run on time - Aligning Quality Assurance considerations with Supply Chain protocols to minimize disruptions and backlogs in supply chain development - Enhancing knowledge of EU Qualified Person requirements so that industry can address these and prevent clinical trial delays - Investigating common problems faced by industry in their ability to comply with QA expectations and how to overcome these - Exploring ways to improve internal quality assurance knowledge to minimize outsourcing and reduce costs - Designing strategies to ensure communication between clinical supplies and quality assurance experts is improved Dr Olufemi Rabi, Clinical BioPharm. QA Director, Shire Michael Schwartz, Director Quality Assurance, Concert Pharmaceuticals	Exploring how working with preferred partners to establish development standards can improve your use of IRT - Partnering with vendors to develop standardization for innovate IRT systems - Establishing standardization with reporting and notifications - Reducing overall development time - Highlighting how this can expedite timeframes - Developing standard integrations for reduction of costs and customizing fit for company use (ordering, outputting of data for other groups, data transfers to other departments) Carla Reis, Senior Manager of IRT/Randomization, Bristol-Myers Squibb
16:00	Session reserved for IMP Logistics	Session reserved for Sponsor
16:30	Integrating communication strategies across in-house and outsourcing teams to maximize efficiency and minimize trial overrun - Emphasizing the importance of ensuring in-house supply and operations teams share up-to date information so timelines are adhered to effectively - Modifying relationships with vendors to invest	Customizing current technologies to improve pharmaceutical supply chain management and improve efficiency - Harnessing mobile phone infrastructure to enable 24/7 management of your clinical supplies - Developing portable software systems which can enable patients to enrol on trials and ensure sufficient drug is delivered at trial sites

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them in the clinical trial process and equate your success with theirs

- Sharing successful communication strategies to ensure data is distributed effectively and improve industry's ability to react to unforeseen changes
- Promoting better communication between supply trial teams to ensure sufficient drug is delivered to trial sites
- Design systems which enable all parties involved to be notified of changes which affect the supply chain and enable these to react best

Paul Larochelle, Senior Manager, Clinical Asset Planning, **Biogen**

- Creating platforms which improve delivery timeframes to remote drug sites and reduce delays to
- Exploring increasing growth in wearable devices and what this means for your clinical trial supply management as a method to acquire
- Recognizing how adopting new technologies can reduce overall trial costs and minimize growing financial pressures on industry

Rey Bacchus, Clinical Trial Supply Manager, **Janssen**

17:00

Chairman's summation and close of conference

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	Clinical Trial Supply East Coast 2017 Princeton, New Jersey Day Two October, 19th 2017
08:15	Registration and refreshments
08:50	Chairman's opening remarks
09:00	Enhancing border control knowledge to ensure your trial drugs reach their destination • Understanding permit complexities in regards to the importing of trial drugs into the US and how to overcome this • Exploring what challenges arise as a result of carrying out global clinical trials and how to adequately prepare • Considering the advantages and disadvantages of manufacturing in one or multiple sites from an import/export perspective • Designing strategies to minimize holdups that arise from surprise FDA inspections Anthony Orosz, Assistant Director, Pharmaceutical, Health and Chemical Center of Excellence and Expertise, US Customs and Border Protection
09:30	Session reserved for Multipharma Edoardo Madussi, EVP US, Key Accounts Manager, Multipharma
10:00	Strategies to optimize efficiencies while minimizing wastage and overages to reduce overall trial costs • Addressing internal communication challenges between clinical supplies and operations teams to ensure efficient shipments and on-time delivery • Identifying potential sources of waste that organizations can manage • Examining key distribution metrics gathered across organizations such as aggregated studies and historic data to better assess what gets used, shipped and dispensed • Promoting multi-user technology platforms to enable accurate information sharing across internal and external teams to minimize delays and improve reaction times to disruptions Sanjeev Luther, Chief Operating Officer, Cornerstone Pharmaceuticals
10.30	Morning refreshments and networking
11:00	How moving to an open-office floor plan can kill collaboration • Clinical Supply Chain's role in the pharma world is to facilitate communication. We are not lab scientists discovering new therapies or doctors treating patients. Our success depends, almost exclusively, on how well we communicate. • The goal in our recent office move was to design an office space which would increase job satisfaction, cooperation, collaboration, for everyone. • In some parts of the organization, it had the opposite effect we were hoping for. It resulted in more work-from-home desire, quieter halls, increased reliance on email/IM and less on phone/in-person. • In other parts of the organization, we designed differently and it worked. • At some point in your career, you may get the chance to design your group's office space. This presentation can help guide what'll work for a CSC-type organization.

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	Reid Tonik, Director, Global Clinical Supply Chain, Teva Pharmaceuticals
11:30	Session reserved for Sponsor
12:00	Exploring the opportunities gained by implementing a Flexible Resource Model into the clinical supply chain process • Examining the current staffing landscape and the challenges faced by many organizations today • Reviewing the different Flexible Resource Modeling options and how they can be incorporated within the clinical supply chain process • Developing effective staffing business rules that enable an organization to achieve maximum workforce efficiency, reduced operating costs and a continued quality standard • Understanding why maintaining core and experienced staff ensures organizational success Rocco Barone, Associate Director Operations, Merck
12:30	Lunch and networking
13:30	Exploring what supply chain complexities arise from using biologics • Investigating the impact tighter regulations regarding track and trace will have upon clinical supply chain management • Uncovering what measures clinical supply chain managers will be required to take to ensure they comply with new regulations and can continue using commercial products in their trials • Assessing the impact these guidelines will have upon clinical packaging and distribution timelines and what investment will be required to enable this • Discussing the need for serialization regulations by showcasing what systems are already in place to safeguard clinical trial supplies • Exploring 2-D Bar codes; what this means for your clinical trial supply Brian Rogers, Packaging Project Management Head, Sanofi
14:00	Session reserved for Sponsor
14:30	Afternoon refreshments and networking
15:00	Speaker Hosted Roundtables Interactive roundtable sessions offer a unique opportunity to come together with your peers to share best practice and develop solutions to critical challenges facing the industry as a whole. Hosted by industry experts and each focused on a single issue, roundtables are an exciting, interactive way to build your personal network and learn from the experience and expertise of others. Each roundtable session lasts for 30 minutes, and delegates may attend up to 2 roundtables
Roundtable 1	Exploring the challenges of importing into the US and Europe Maryam Ahmadi, Senior Director of Pharmaceutical Science, Achillion Pharmaceuticals
Roundtable	Exploring the challenges of importing into the US and Latin America

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2	Ken Kube , Associate Director – Global Clinical Supplies, Merck
Roundtable 3	Sharing demand planning successes and failures Steven Awad , Clinical Trial Supply Manager, Janssen
Roundtable 4	Discussing the potential liberalization of the US pharmaceutical industry Cara Sclafani , Supply Chain Lead, Pfizer
16:00	Chairman’s summation and close of conference