

2-day In-person Seminar:

The Next Level of Private Practice – Risk, Referrals, Retention & Resilience

-  Seattle, WA
-  October 25th & 26th, 2018
-  9:00 AM to 6:00 PM



Howard Baumgarten

Owner, Howard Baumgarten, LPC, LLC

Howard Baumgarten is a Licensed Professional Counselor, author, consultant, speaker, wellness and small business-training expert, and owner of a successful mental health private practice in Lakewood, Colorado.

He is the founder of Smart Practice Central, a healthcare business-building platform that values intelligent, ethical, and clinically minded practice development, and provides clinical practice business consultation and trainings to private practices and healthcare agencies.

Howard has lectured throughout the country on the integration of mental health and business, focusing on practice development, working within managed care systems and the impacts of the Affordable Care Act on mental health care. He is the author of Private Practice Essentials: Business Tools for Mental Health Professionals, a guide to starting and successfully managing mental health practice.

Overview :

The Next Level of Private Practice journeys into practice development expert Howard Baumgarten's trademark "four R's." These R's include Risk, Referrals, Retention, and Resilience. Each of these four areas possesses specific meaning to the practice owner; meaning that is both general as well as highly specialized and unique to each healthcare practice.

As this 2-day training commences, the four R's are introduced and explained in general terms, along with a discussion of how this highly successful business development process came into existence.

Participants will explore or re-examine their inner personal experience(s) that led to their professional passions, while recording a personal passion narrative with pinpoint populations, techniques, theories and issues that are at the core of their professional personae. This is a crucial exercise whether just starting out or a seasoned clinician, as it helps with the centering process and either creates, fortifies, or rebuilds practice foundations.

Price

Price: \$1,295.00

(Seminar for One Delegate)

Register now and save \$200. (Early Bird)

Register for 5 attendees

Price: \$3,885.00 You Save: \$2,590.0 (40%)*
~~\$6,475.00~~

Register for 10 attendees

Price: \$7,122.00 You Save: \$5,828.0 (45%)*
~~\$12,950.00~~

ENROLL

***Please note the registration will be closed 2 days (48 Hours) prior to the date of the seminar.*

Agenda:

Day One

Lecture 1 (90 Mins):

Introduction: Passions and the 4 R's

Lecture 2 (90 Mins):

Review of Comprehensive Business Plan Integrated With Four R's

Lecture 3 (90 Mins):

Risk Part I - Limiting Liability

Lecture 4 (90 Mins):

Risk Part II - Expansion, growth, and investment (\$\$)

Areas Covered in the Session:

- The Four R's: Risk, Referral, Retention, Resilience
- Professional Passion(s)
- The Blueprint: Your Business Plan
- Risk Management - Legal, Ethical, Financial
- Calculated Risk Taking - Financial, Clinical
- Specialty Referrals
- Referral Networks
- Smart Marketing
- Income Sources & Fees
- Ethical and Clinical Guidelines in Retention
- Multiphase Treatment Paradigm
- Adversity, Resilience & Growth
- Compassion Fatigue Awareness
- Burnout Avoidance
- Self Care
- Diversification and the Four R's
- Goals, Objectives, Commitments

Day Two

Lecture 1 (90 Mins):

Referrals - (Managed Care vs Private Pay, networking/marketing)

Lecture 2 (90 Mins):

Retention - 4 Phases of Treatment

Lecture 3 (90 Mins):

Resilience - Burnout Avoidance/Compassion Fatigue Awareness

Lecture 4 (90 Mins):

Closing (Diversification Review in each of the 4 areas)

Why you should attend:

Whether struggling or succeeding in your healthcare practice, if just starting out or well into the journey, you may wonder whether you could be doing more to be successful. Do you find yourself from time to time asking the following questions? "What am I not doing that I should be doing? How do I grow and protect my financial resources, while focusing on providing excellent care? How can I obtain the right referrals, and create a steady patient/client flow in my business? How do I stand out as unique in this growing and changing field, without being lost in a sea of providers?"

If these questions aren't enough, there's always the statements practitioners make, such as:

"I wish I could clone myself since there's not enough time in the day to do everything." You ironically wonder how to manage your own stress and find balance, while helping your patients heal, reduce stress, and find balance in their own lives.



*The Next Level of Private Practice -
Risk, Referrals, Retention & Resilience*

Group Participation

10%	2 Attendees to get offer
20%	3 to 6 Attendees to get offer
25%	7 to 10 Attendees to get offer
30%	10+ Attendees to get offer

Payment Option

- 1 Credit Card: Use the Link to make Payment by Visa/Master/American Express card click on the register now link
- 2 Check: Kindly make the check payable to NetZealous DBA GlobalCompliancePanel and mailed to 161 Mission Falls Lane, Suite 216, Fremont, CA 94539, USA
- 3 PO: Please drop an email to support@globalcompliancepanel.com or call the our toll free +1-800-447-9407 for the invoice and you may fax the PO to 302 288 6884
- 4 Wire Transfer: Please drop an email to support@globalcompliancepanel.com or call our toll free +1-800-447-9407 for the wire transfer information

What You will get

- 1 Learning Objectives
- 2 Participation certificates
- 3 Interactive sessions with the US expert
- 4 Post event email assistance to your queries.
- 5 Special price on future purchase of web based trainings.
- 6 Special price on future consulting or expertise services.
- 7 Special price on future seminars by GlobalCompliancePanel.
- 8 Seminar Kit – includes presentation handout, ID card, brochure, trainings catalog, notepad and pen.
- 9 Networking with industry's top notch professionals

Contact Information: Event Coordinator

NetZealous LLC, DBA GlobalCompliancePanel
161 Mission Falls Lane, Suite 216,
Fremont, CA 94539, USA
Toll free: +1-800-447-9407
Fax: 302 288 6884
Email: support@globalcompliancepanel.com

www.globalcompliancepanel.com

Kindly get in touch with us for any help or information.

Look forward to meeting you at the seminar

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