

CrossCoding: Unlocking the Code to Medical Billing in Dentistry

11 CE Credits

Learn how to get paid by medical insurance from start-to-finish. This is the renowned course that has helped thousands of dental practices increase their case acceptance and bottom line by obtaining medical reimbursement. You should be billing medical insurance if you provide these services:

- ✓ Dental Sleep Medicine (Sleep Apnea Appliances)
- ✓ TMJ Disorder Treatment & Appliances
- ✓ Sinus Lifts / Maxillary & Mandibular Bone Grafts
- ✓ Implants / Oral Surgery
- ✓ Oral Cancer Screening
- ✓ Botox Injections for Painful Bruxism
- ✓ Frenectomy for Infant Tongue Ties
- ✓ Oral Systemic Infection
- ✓ Mucositis/Laser Procedures
- ✓ Guided Tissue Regeneration / Periodontal
- ✓ Myofunctional Therapy
- ✓ Cone Beam CBCT/Panorex & Exams for These Procedures



SPEAKER - Rose Nierman, RDH

- Founder/CEO Nierman Practice Management
- Most experienced & recognized educator nationwide in CrossCoding

UPCOMING CROSSCODING: UNLOCKING THE CODE COURSES - 11 CE

Dec 13-14, 2019	Jupiter, FL	Rose Nierman
Jan 17-18, 2020	Jupiter, FL	Rose Nierman
Feb 21-22, 2020	Atlanta, GA	Rose Nierman
Feb 28-29, 2020	Houston, TX	Rose Nierman
Mar 20-21, 2020	Jupiter, FL	Rose Nierman
Apr 17-18, 2020	Atlanta, GA	Rose Nierman
Apr 24-25, 2020	San Diego, CA	Rose Nierman
May 15-16, 2020	Atlanta, GA	Rose Nierman
Jul 10-11, 2020	Denver, CO	Rose Nierman
Jul 24-25, 2020	Atlanta, GA	Rose Nierman
Sep 25-26, 2020	San Jose, CA	Rose Nierman
Oct 9-10, 2020	Atlanta, GA	Rose Nierman
Dec 4-5, 2020	Jupiter, FL	Rose Nierman

Additional Courses, Dates, and Locations Listed Online

Space is Limited, Register Today!

CALL Toll Free 1.800.879.6468 option 3
or Log on to www.NiermanCE.com

ADA CERP® | Continuing Education Recognition Program

Nierman Practice Management is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

Nierman Practice Management designates this lecture for 11 continuing education credits.

***AGENDA - CrossCoding: Unlocking the Code to Medical Billing in Dentistry**

DAY 1

- 7:30am Breakfast & Registration
- 8:00am Welcome, Overview of Medical Billing in Dentistry
- 8:45am What Procedures can be Billed to Medical Insurance?
- 9:00am Dental vs. Medical Insurance, ICD and CPT codes, Claim Examples
- 10:15am Fees for Medical Insurance Claims
- 10:30am Verification of Benefits & Pre-Authorizations
- 11:00am Requesting In-Network Benefits as an Out-of-Network Provider, GAP Exceptions
- 11:30am Getting to Know The New Medical Claim Form
- 12:00pm Lunch
- 1:00pm ICD-10 Codes & Letters of Medical Necessity
- 1:30pm Billing for Specific Treatments - Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, Dental CT Scans, Botox for Bruxism, Accidents
- 3:00pm Reading EOB's, Appeals
- 3:45pm Day 1 Q&A

DAY 2

- 7:30am Breakfast & Registration
- 8:00am Medical Claim Case Studies & Examples
- 9:30am CrossCoding & Medical Billing in Dentistry Games
CrossCoding Review, Q & A, Next Steps for Implementation
- 10:15am- Hands on with ICD-10, CPT Codes, & Medical Claim Form
- 12:00pm

PRICING

1st Participant: \$995

2nd Participant: \$795

3rd Participant: \$595

CE Credits: 11

Seminar includes CrossCoding: Unlocking the Code to Medical Billing Course Manual

*Agenda subject to change

"I just left the CROSSCODING: Unlocking the Code to Medical Billing in Dentistry in Seattle. I have taken many courses like this one in my career, but this one was hands-down the best. The advice and coaching were relevant and ethical. I have attended courses where the advice proved to be incorrect, which can be disastrous for the provider(s). The advice Rose Nierman provided, coupled with her coding background and examples to support the advice, left me (and I think probably everyone else in attendance) feeling very confident that I could return to my practices and safely implement her suggestions. The entire course stayed on point and finished in the time stated while still allowing ample time to answer questions and provide clarification so that everyone in attendance understood what she meant and how it applied to each type of practice and specialty. The handouts and course manual will prove invaluable as we navigate the medical billing waters in the weeks to come. For anyone thinking of taking this course: DO IT! You will be so glad you did." - Genie Morgan



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