

REGIONAL SCIENTIFIC SYMPOSIUM

March 18-19, 2016 | Denver Marriott City Center | Denver, Colorado



PrimeCare
Management Services

ORTHOTICS • PROSTHETICS • PEDORTHICS

PrimeFare WEST2016 DENVER

Denver
Ballroom,
Suite I

PROSTHETICS

TRACK

Friday ■ March 18

11:30 -
1:15

REGISTRATION / LUNCH - DENVER BALLROOM, SUITES III & IV

Sponsored by The O&P EDGE

1:15 -
3:15

Upper Extremity Solutions

This course is designed to allow clinicians to understand a few of the many options and solutions of fitting patients with absence of whole or part of an upper extremity. Evaluation, testing and training methods will be briefly covered. Patient criteria and proper selection of candidates for RSL Steeper's bebionic electric terminal device. Utilize industry standard, new technologies and bebalance software to optimize myoelectric patients outcomes.

*Presented by Sam Brouillette, CP, Cfo -
SPS Clinical Services*

3:15 -
3:45

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by Allard USA

3:45 -
5:45

Upper Extremity Solutions (continued)

*Presented by Sam Brouillette, CP, Cfo -
SPS Clinical Services*

6:30 -
8:00

RECEPTION - DENVER BALLROOM, SUITES III & IV

Sponsored by PrimeCare Management Services



Saturday ■ March 19

7:00 -
7:30

BREAKFAST - DENVER BALLROOM, SUITES III & IV

Sponsored by the American Board for Certification

7:30 -
8:30

Using SpectraCarb in O&P Fabrication

SpectraCarb is a unique tubular stockinette developed specifically for the O&P industry by Comfort Products. It is a combination of Spectra and Carbon fibers that are pound-for-pound, ten times stronger than steel, and more durable than polyester. Spectra is common in body armor and as reinforcement for military boat hulls that need bullet-proof capabilities. Carbon fiber has become common in orthotic and prosthetic applications. Technicians appreciate that the material does not itch, while practitioners love the heat-and-relieve characteristics that allow changes in the laminated device with use of a heat gun.

Presented by Fred Lanier - Comfort Products

8:30 -
9:30

Current Concepts in Diagnostic Socket Fabrication Utilizing Chrystal Ringmaster Technology

Traditional PETG/Vivak has been the prevalent choice for diagnostic check socket fabrication for decades. The inability to achieve repeatable results has been centered on how the fabricators thermoform. Utilizing a preformed ring/frame appliance that holds the thermoplastic will help decrease errors and assist the technician in keeping wall thickness consistent. Currently, a new proprietary ring that utilizes high quality Vivak offers the technician greater control in their fabrication methods. The Ringmaster technology sheet offers an alternative that will help decrease bad pulls & waste.

Presented by Daniel Hickey, Technical Fabrication Manager - Bulldog Tools

9:30 -
10:00

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by WillowWood

10:00 -
12:00

WillowWood One Transfemoral Socket System - Certification Course

This workshop will detail the components of a system developed by WillowWood in response to a Department of Veterans Affairs request to improve the fit, function, and comfort of prosthetic sockets for Veterans with transfemoral amputations. Fabrication and fitting techniques, along with outcomes research and a demonstration, will be provided.

Presented by Jennifer Dowell, CPO - WillowWood

12:00 -
1:00

LUNCH - DENVER BALLROOM, SUITES III & IV

Sponsored by ALPS

1:00 -
3:00

The LiNX Fully Integrated Lower Limb System

The microprocessor foot has been extensively researched for many years with the goal of being able to have the same effect and feel on all amputees up to a weight limit of 275 lbs. The changes within the fluid and the spring category must be correct for each body weight to have the foot function correctly so any amputee feels the same response while those changes are being made during gait. Endolite presently has the only system in the world that offers these unique variable hydraulic settings that mimic the intensity of the calf muscles eccentric/concentric contraction. This system has the added benefit of patented assist and brake functions for controlled ramp ascent and descent. The LiNX takes this proven technology to a new level by fully integrating the system. Bi-directional communication coordinates the response to variations in terrain and speed, adjusting for the situational needs of the user.

Presented by Mike Magee, CPO, FAAOP - Endolite

3:00 -
3:15

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by Cailor Fleming

3:15 -
5:15

New Generation Transfemoral Fabric-Based Socket

Instead of encapsulating the body with traditional rigid materials, these sockets use lightweight, compliant fabric to provide a more direct biomechanical link between the device and its user, resulting in superior control, comfort, and functional outcomes. Their open air designs makes wearing the prosthetic significantly lighter, cooler, and more breathable.

*Presented by Jay Martin, CP, LP, FAAOP -
Martin Bionics Innovations, LLC*



Denver
Ballroom,
Suite II

ORTHOTICS TRACK

Friday ■ March 18

11:30 -
1:15

REGISTRATION / LUNCH - DENVER BALLROOM, SUITES III & IV

Sponsored by The O&P EDGE

1:15 -
3:15

Customized Orthotic Solutions for Pediatric Hip Challenges - Certification Course

Certification Course and Fitting Lab for S.W.A.S.H. (Sitting, Walking And Standing Hip), a variable hip abduction orthosis.

In this course we will cover:

- Assessment of functional and postural outcomes of pediatric patient with hip instability.
- Biomechanics for hip and factors leading to hip displacement.
- Dynamic principles of hip abduction orthotic management.
- Patient assessment for customized S.W.A.S.H. orthosis.
- Assembling, fitting, and adjustments for S.W.A.S.H. orthosis

Presented by Robert Meier, CO, BOCO - Allard USA

3:15 -
3:45

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by Allard USA

3:45 -
5:45

An Overview of the Spine and an Introduction to the Non-Invasive Halo

Covers pathologies and examines specific cervical and spine fracture types. Also discusses several patient case studies, including a patient with an internal decapitation fit with the NIH. Attendees will have an in depth review of the spine and specific fracture types protected by the application of the Non Invasive Halo. The practitioner, upon completion of this course will have a working knowledge of the NIH as well as patient outcomes for spine trauma.

Presented by Jackie Valdez, CO, FAAOP, Director of O&P Education - Trulife

6:30 -
8:00

RECEPTION - DENVER BALLROOM, SUITES III & IV

Sponsored by PrimeCare Management Services

Saturday ■ March 19

7:00 -
7:30

BREAKFAST - DENVER BALLROOM, SUITES III & IV

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7:30 -
9:30

Custom Orthotic Solutions for Genu-Recurvatum Challenges

- Assessment and applied concepts to restore gait and stability
- Pathological gait profile of genu-recurvatum patient and patient case studies
- Dynamic principles of genu-recurvatum orthotic management
- Patient assessment for KO (CHECK) or custom KAFO (COMBO) that weighs less than 2 lbs
- Same day in-house KAFO fabrication, combining AFO (ToeOFF/BlueROCKER) with COMBO components
- Facilitate patient use of KAFO through gait training

Presented by Robert Meier, CO, BOCO - Allard USA

9:30 -
10:00

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by WillowWood

10:00 -
12:00

How Dynamic Compression Orthoses Can Assist in Gaining

Control and Improve Performance in People that are Neurologically Impaired

This product is designed and produced to provide constant and consistent sensory feedback by providing pressure and resistance whilst allowing movement. It is dynamic thus giving the propensity for motor learning and neural integration through the sensory and proprioceptive feedback it provides.

Presented by Martin Andersson - Pro-Tech Orthopedics

12:00 -
1:00

LUNCH - DENVER BALLROOM, SUITES III & IV

Sponsored by ALPS



PrimeCare
Management Services

ORTHOTICS • PROSTHETICS • PEDORTHICS

1:00 -
3:00

OA & Specialty Lower Extremity Bracing

- 1.) Decompressive OA Bracing: Generating Referrals & Results
- 2.) Rebel Reliever Study: Why Were The Results So Good?
- 3.) Dynamic Reliever: Buy It Or Build It

Presented by Will Cox, CPO - Townsend Design

3:00 -
3:15

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by Cailor Fleming

3:15 -
5:15

OA & Specialty Lower Extremity Bracing (continued)

- 4.) Alternatives To Casting: Low Cost Scanner & Photo Device
- 5.) Specialty KOs: Clinical Indications & Bracing Option
- 6.) Townsend/Becker KAFOs: Clinical Indications & Bracing Option

Presented by Will Cox, CPO - Townsend Design



Save the date for PrimeFare Central and PrimeFare East

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PrimeFare Central
Regional Scientific Symposium 2016
April 22-23, 2016 |
Southern Hills Marriott • Tulsa, OK

•
PrimeFare East
Regional Scientific Symposium 2016
June 24-25, 2016 |
Renaissance Hotel & Convention Center
Nashville, TN

**Denver
Ballroom,
Suite V**

PEDORTHICS

TRACK

Friday ■ March 18

**11:30 -
1:15**

REGISTRATION / LUNCH - DENVER BALLROOM, SUITES III & IV

Sponsored by The O&P EDGE

**1:15 -
2:15**

Indications, Applications and Alternatives: Do Custom Shoes Have a Place in Modern Pedorthics?

There is a growing trend in pedorthics veering away from custom shoes. There are, however, times when nothing but a custom made shoe will suffice. This presentation will review what options are available to today's pedorthist for patients who require something more than off-the-shelf footwear.

Presented by Dennis Janisse, CPed - OHI

**2:15 -
3:15**

The Evolution of Foot Scanning and CNC Foot Orthosis Milling Technology

CAD-CAM foot orthosis production has come a long way. During this session, we will look at where these techniques began and how they have grown and changed as technology improves. We will also discuss how to integrate this technology into an existing pedorthic practice.

Presented by Jeremy Janisse, CPed - National Pedorthic Services

**3:15 -
3:45**

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by Allard USA

**3:45 -
4:45**

Utilizing Pedorthic Modalities for Fall Prevention in Our

Geriatric Population

Falls are one of the leading causes of death in the elderly population. Many pedorthic modalities such including shoes, orthoses and fall-specific devices like the Moore Balance Brace can be used to help prevent falls.

Presented by Dennis Janisse, CPed - OHI

**4:45 -
5:45**

Basic and Advanced Intrinsic Positive Posting Methods and Extrinsic

Posting Application

Why the "Functional Orthotic" is wildly misunderstood and why most practitioners do not know what it is. Intrinsic positive posting methods: Functional, Root, Blake Inverted, Kirby Skive. A brief overview and origination of the Polysectional methods including Dual Axis, Tri-Axial and Tri-Axial with a fist ray cut. Extrinsic feet orthotic posting applications. When, where and how to apply them correctly.

Presented by Aaron Anderson, CPed - PTI Orthotics & Foot Resource Lab, LLC

**6:30 -
8:00**

RECEPTION - DENVER BALLROOM, SUITES III & IV

Sponsored by PrimeCare Management Services

Saturday ■ March 19

**7:00 -
7:30**

BREAKFAST - DENVER BALLROOM, SUITES III & IV

Sponsored by the American Board for Certification

**7:30 -
8:30**

The Diabetic Foot Update

Are we winning or losing the battle against the diabetes pandemic? What does the future hold in regards to pedorthists and their patients with diabetes? Can the battle be won? During this session we will examine current trends in diabetes and the updated outlook for American diabetic feet.

Presented by Erick Janisse, CPed, CO - Orthotic & Prosthetic Design, Inc.

**8:30 -
9:30**

The Shifting Paradigms of the Pedorthic Practice – Part I: Retail vs. Clinical

For years there has been an ongoing debate between the supposed two camps of pedorthics: Retail Pedorthists and Clinical Pedorthists. This presentation will explore these two ideologies and explain how, ultimately, the two are not so different. In fact, it is the blurring of these distinctions that will ensure the survival of pedorthics in the modern healthcare landscape.

Presented by Dennis Janisse, CPed - OHI

**9:30 -
10:00**

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by WillowWood

**10:00 -
11:00**

The Shifting Paradigms of the Pedorthic Practice – Part 2: Fabricate or Outsource

Mirroring the dilemma in O&P, many recent pedorthic graduates are not well-versed in fabrication. Also, many pedorthic facilities are neither equipped nor staffed for in-house fabrication. Through this session, we will compare and contrast the two approaches and discuss the pros and cons of each in order to help practitioners determine which route is best for them.

Presented by Jeremy Janisse, CPed - National Pedorthic Services

**11:00 -
12:00**

Fulfill Your Potential: Understanding Your Pedorthic Scope of Practice

Questions abound about exactly which devices and services a board certified pedorthist can and cannot

provide. Where does your scope start and stop? What devices need prescriptions and which do not? This presentation will answer these and many more questions and help to ensure that certified pedorthists are maximizing their abilities.

Presented by Dennis Janisse, CPed - OHI

**12:00 -
1:00**

LUNCH - DENVER BALLROOM, SUITES III & IV

Sponsored by ALPS

**1:00 -
2:00**

Increasing Your Bottom Line Through Complementary Add-On Sales

Pedorthists who fill the prescription and do nothing more are losing out on vast cash-and-carry sales opportunities. There are a great many easy-to-inventory devices and products that a pedorthist can keep on hand to complement and improve treatment protocols all while increasing cash sales. This presentation will explore many of these options and explain how and why to use them and sell them.

Presented by Erick Janisse, CPed, CO - Orthotic & Prosthetic Design, Inc.

**2:00 -
3:00**

Monday Morning Mechanics

A meat and potatoes approach to basic and advanced biomechanics of the foot and ankle. Presented in a different fashion, this session will give you the ability to hit the ground running and apply what you have learned when you get back in the office on Monday Morning. Topics covered are normal foot function, anatomy, biomechanics, muscle function, gait, locking mechanisms and tri-planar motions throughout the foot.

Presented by Aaron Anderson, CPed - PTI Orthotics & Foot Resource Lab, LLC

**3:00 -
3:15**

BREAK - DENVER BALLROOM, SUITES III & IV

Sponsored by Cailor Fleming

**3:15 -
4:15**

Monday Morning Mechanics (continued)

Presented by Aaron Anderson, CPed - PTI Orthotics & Foot Resource Lab, LLC

**4:15 -
5:15**

Do SCFOs Really Work?

Spoiler Alert: Yes, they do! This presentation will review which foot and ankle pathologies that pedorthists commonly encounter can be treated better with a SCFO than traditional foot orthoses. The presenter will share the results of an exhaustive literature review to demonstrate the efficacy of SCFOs.

Presented by Erick Janisse, CPed, CO - Orthotic & Prosthetic Design, Inc.

PrimeFare WEST2016 DENVER

Friday, March 18

Exhibit Hall opens at 11:30

Lunch / Registration
DENVER BALLROOM, SUITES III & IV
11:30-1:15
Sponsored by The O&P EDGE

Reception
DENVER BALLROOM, SUITES III & IV
6:30-8:00
Sponsored by
PrimeCare Management Services

Saturday, March 19

Breakfast
DENVER BALLROOM, SUITES III & IV
7:00-7:30
Sponsored by the
American Board for Certification

Lunch
DENVER BALLROOM, SUITES III & IV
12:00-1:00
Sponsored by ALPS

Exhibit Hall Denver III-IV
Prosthetics Track Denver I
Orthotics Track Denver II
Pedorthics Track Denver V
Administrative / Management Track Denver VI
(Saturday Only)

ADMINISTRATIVE/ MANAGEMENT TRACK

Denver
Ballroom,
Suite VI

Saturday ■ March 19

7:00 -
7:30

**BREAKFAST - DENVER
BALLROOM, SUITES III & IV**
Sponsored by the American Board for
Certification

7:30 -
9:30

**2016 - ABC's New
Compliance Accreditation
Tools and Best
Businesses Process to Fit Your
Business**

Compliance and accreditation can be challenging but it's a necessity if you are working with third party payers such as CMS and insurance companies. We'll discuss updated information regarding the process and a great amount of tools and resources ABC has created to ensure you'll have the confidence of having a successful accreditation survey, if that's what you'd like then this workshop is for you. Be guided through ABC's extensive resource of accreditation tools to help you become and remain the best business you can be. You'll leave this session with a great understanding of:

- The top issues ABC surveyors discover during their surveys and even more importantly, how to avoid them!
- All of the new tools, charts, templates, information pages that are available to you now
- Chart documentation that supports treatment and billing. Make sure you get paid for the services you provide and help defend yourself from audits
- Complying with the standards that apply directly to your practice
- Opportunities for marketing your practice
- Best business practices that will save you time and money

*Presented by Jim Lawson -
American Board for Certification*

9:30 -
10:00

**BREAK - DENVER
BALLROOM, SUITES III & IV**
Sponsored by WillowWood

10:00 -
12:00

**Jurisdiction C - CMS
Medicare Updates
Relevant to the Orthotics
and Prosthetics Community**

Medicare updates, as well as the current Local Coverage Determinations for Ankle Foot Orthoses/ Knee Ankle Foot Orthoses, Knee Orthoses, Lower Limb Prostheses, Spinal Orthoses, and Therapeutic Shoes for Diabetic Persons. The Medicare updates presentation will cover ICD-10, as well as the new CGS CONNECT program, with opportunities for questions between presentations.

Presented by Lisa Marie Hofer, CGS Provider Outreach & Education Senior Analyst and Community Coach for Colorado, New Mexico and Tennessee

12:00 -
1:00

**LUNCH - DENVER
BALLROOM, SUITES III & IV**
Sponsored by ALPS

1:00 -
3:00

**Jurisdiction C - CMS
Medicare Updates
Relevant to the Orthotics
and Prosthetics Community** (continued)

Presented by Lisa Marie Hofer, CGS Provider Outreach & Education Senior Analyst and Community Coach for Colorado, New Mexico and Tennessee

3:00 -
3:15

**BREAK - DENVER
BALLROOM, SUITES III & IV**
Sponsored by Cailor Fleming

3:15 -
5:15

**Jurisdiction C - CMS
Medicare Updates
Relevant to the Orthotics
and Prosthetics Community** (continued)

Presented by Lisa Marie Hofer, CGS Provider Outreach & Education Senior Analyst and Community Coach for Colorado, New Mexico and Tennessee

**Administrative / Management Track
sponsored by the
Colorado O&P Association**

- 12 hours of CEU credits for Prosthetics, Orthotics and Pedorthics
- 8 hours for Administrative

Colorado O&P
Association State
Meeting 2016

Attention All Colorado O&P Association Members

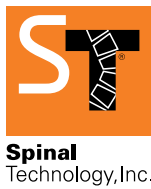
The Colorado O&P Association will sponsor the Administrative / Management
Track at PrimeFare West 2016 on March 19, 2016 from 7:30 am - 5:15 pm.

**Please see the Administrative / Management track for details on the agenda.*

With Grateful Appreciation to Our Distinguished PrimeFare Sponsors:



WillowWood™



2000 Newfields Road • Germantown, TN 38139

For registration information, call 1-888-388-5243 or visit our website at www.primecareop.com.