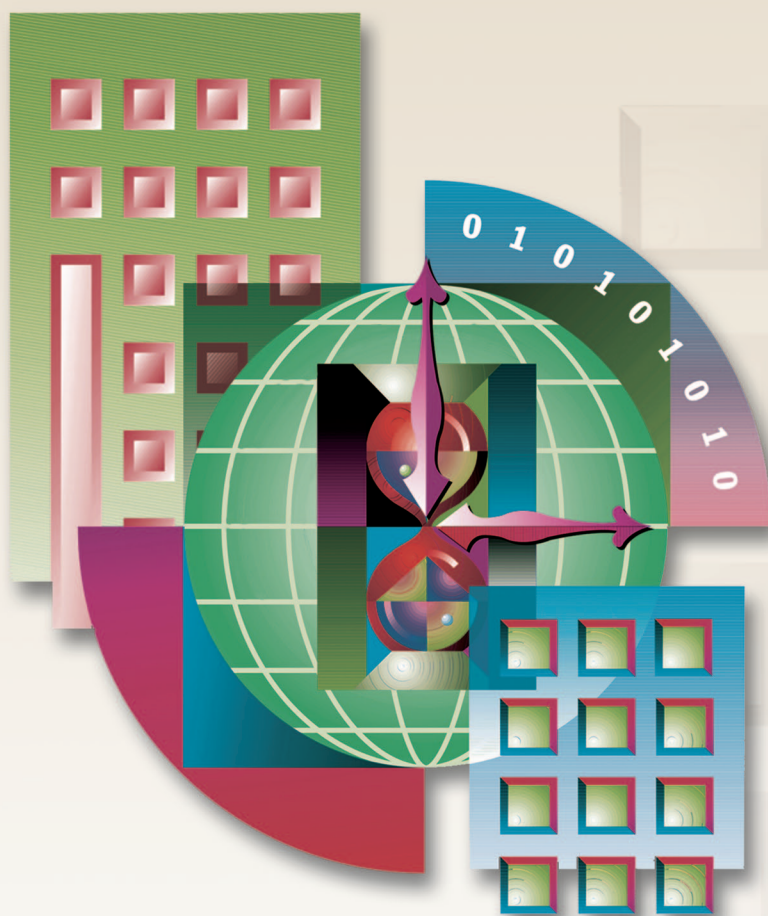


Managing Coding & Reimbursement Challenges in Neurosurgery 2013



Las Vegas
San Antonio
New Orleans
(AANS Annual Meeting)
Baltimore
Chicago
Coral Gables
(Miami)

Look inside for
more information
about breakout
sessions!



American
Association of
Neurological
Surgeons

and the American Association of Neurosurgeons

"Once again, the best coding course I have ever attended,
year after year. Great faculty and presentations."

— Debbie Withers, RN

Dear Colleague:

The 2013 *Managing Coding and Reimbursement Challenges in Neurosurgery* courses continue AANS' long tradition of providing high quality, reliable and effective practice management courses. Our continuing partnership with Karen Zupko and Associates, Inc. provides a combination of consultant and physician faculty which continues to be unparalleled in course instruction! We continue to use your feedback from our pre- and post-course assessments to improve! Many of our AANS physician faculty are CPT and RUC advisors, and key figures in the development, revision, and valuation of CPT codes. They will add insight into helping you understand the current coding conventions along with being a conduit for your concerns and comments.

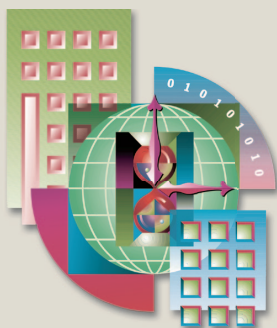
For 2013, we are continuing to add value to our coding courses with special breakout sessions the evening before the main course! With two breakout sessions, one specially tailored for physicians and one for our coders and office staff, we ensure that ALL our attendees are able to feel comfortable speaking up and asking questions in an environment among their peers!

AANS coding and reimbursement courses help neurosurgical practices optimize overall reimbursement and reduce claim denials. From bundled services, modifiers, and global service periods to changes in federal and state legislation, keeping up to date with coding changes is crucial to maximizing your bottom line while remaining compliant with the ever changing regulations. Well-trained coders can easily cover their salary and more by learning the nuances and correct ways to code and appeal! As director and co-director of the AANS coding courses, we can assure you that you will be provided with the most up-to-date information and invaluable tips and tools to make your job easier and to improve your bottom line. You won't want to miss this course in 2013!

Joseph S. Cheng, MD, MS, FAANS
Director, AANS Coding Program
Vanderbilt University
Nashville, Tennessee

John Kevin Ratliff, MD, FAANS, FACS
Co-Director, AANS Coding Program
Stanford University
Stanford, California

Courses are "hands-on" so be sure to bring your 2013 CPT book. A limited number of CPT books will be available onsite for purchase. Books are not available to borrow during the course.



2013 Coding Faculty

Joseph S. Cheng, MD, MS, FAANS

AANS Coding Program Director
Vanderbilt University
Nashville, Tennessee

John Kevin Ratliff, MD, FAANS, FACS

AANS Coding Program Co-Director
Stanford University
Stanford, California

Peter D. Angevine, MD, MPH, FAANS

Columbia University Medical Center
New York, New York

Mina Foroohar, MD, FAANS, FACS

Northwest Neurosurgery Institute
Arlington Heights, Illinois

Robert R. Johnson, II, MD, FAANS, FACS

Michigan Head and Spine Institute
Southfield, Michigan

Alexander M. Mason, MD

Boulder Neurosurgical Associates
Boulder, Colorado

John G. Piper, MD, FAANS

Iowa Clinic
Department of Neurosurgery & Spinal Surgery
Des Moines, Iowa

Kim Pollock, RN, MBA, CPC

KarenZupko & Associates, Inc.
Chicago, Illinois

Teri Romano, RN, MBA, CPC

KarenZupko & Associates, Inc.
Chicago, Illinois

David A. Sun, MD, PhD

Norton Healthcare
Louisville, Kentucky

Karin R. Swartz, MD, FAANS

University of Kentucky
Lexington, Kentucky

Luis Manuel Tumialan, MD, FAANS

Barrow Neurological Institute
Scottsdale, Arizona

Course Description

As any physician will attest, no one wants to leave money on the table or be accused of submitting incorrect claims. And yet every year, as neurosurgical practices are faced with the daunting task of understanding the newest coding and billing rules, many fail to educate themselves on the new guidelines. The result: lower revenue potential, increased denials, and greater operating/administrative costs for the practice.

To take the guesswork out of this complex rule system, we present coding courses for the entire reimbursement team. We will provide the tools you'll need to help ensure you are compensated appropriately and fairly for your work when scheduling surgery and billing for services.

Additionally, neurosurgeons need to be prepared to make significant changes to their dictation in preparation for the implementation of the ICD-10 codes. We will begin to discuss those changes along with other ways you can prepare your practice.

Who Should Attend?

Neurosurgeons, fellows and chief residents, practice managers, physician assistants, nurse practitioners, nurses, surgery schedulers, coders, billing office staff and other office staff members. When neurosurgeons attend with their reimbursement team, this provides the highest return on investment because the entire team hears and takes the same message home to implement change.

Learning Objectives

Upon completion of this educational activity, participants should be able to:

- Apply correct CPT coding concepts to key neurosurgical services.
- Discuss application of new and revised neurosurgical CPT codes in reporting services.
- Discuss ways you can streamline processes to reduce overhead in your practice.

In 2012, over 99% of the attendees said they would recommend the course to others.

Program Schedules

What's Changing in 2013?

- How do the new codes for neurophysiologic studies performed during surgical procedures affect you?
- Changes to the CPT language for analysis and programming of neurostimulators
- Clarifications on the use of needle aspiration of bone marrow for bone grafting
- New code for pre-sacral spinal arthrodesis
- Changes to the percutaneous sacral nerve codes
- New codes for angiography that may impact surgeons doing endovascular treatment

Program – Day One

8:00 AM to 4:00 PM (Registration begins at 7:30 AM)

- Tips for a Successful Revenue Cycle
- Medicare Update 2013
- Global Surgical Package Update
- Using Modifiers to Optimize Revenue
- Using Unlisted Codes
- Spine & Peripheral Nerve Coding - Including New Technology

Program – Day Two

8:00 AM to 3:00 PM

- Spine & Peripheral Nerve Coding - Part II
- Cranial and Non-Spine Procedure Coding - From Basic to Complex
 - Overview of Neuroendovascular Coding
- Non-Physician Provider Billing Guidelines
- ICD-10-CM Overview
- Evaluation and Management Coding
 - OIG Investigation Issues
 - Effective EHR Utilization

Optional Pre-Course Breakout Sessions*

7:00 to 9:00 PM the Evening Prior to Each Course

There are two optional breakout sessions that will take place the evening prior to the start of the full course:

1. **Neurosurgeon's Coding Update and Revenue Strategies:** This session is intended for neurosurgeons only and will discuss the RUC process along with new technologies and how to code for these technologies.
2. **Introduction to Coding with Anatomy and Terminology:** This session is intended for beginner coders but all are welcome to attend.

* Included in registration.

Please note: Videotaping, recording or photographing any portion of the course is strictly prohibited.

Course Locations

Las Vegas, NV

February 8 and 9, 2013

The Cosmopolitan of Las Vegas
3708 Las Vegas Boulevard South
Las Vegas, NV 89109

Hotel Phone: (702) 698-7000

Room Rates: \$219-229 depending on room type

Reservation Deadline: January 10, 2013



San Antonio, TX

March 22 and 23, 2013

Omni La Mansión del Rio
112 College Street
San Antonio, TX 78205

Hotel Phone: (210) 518-1000

Reservations: (800) 843-6664

Room Rates: \$199 single/double

Reservation Deadline: February 21, 2013



Baltimore, MD

July 26 and 27, 2013

Four Seasons Baltimore
200 International Drive
Baltimore, MD 21202

Hotel Phone: (410) 576-5800

Room Rates: \$219 king/double

Reservation Deadline: June 28, 2013



Chicago, IL

September 6 and 7, 2013

Millennium Knickerbocker
163 East Walton Place
Chicago, IL 60611

Hotel Phone: (312) 751-8100

Reservations: (800) 621-8140

Room Rates: \$195 King/\$215 Double

Reservation Deadline: August 8, 2013



Coral Gables (Miami), FL

November 15 and 16, 2013

Hyatt Coral Gables at the
Alhambra

50 Alhambra Plaza

Coral Gables, FL 33134

Hotel Phone: (305) 441-1234

Reservations: (888) 591-1234

Room Rates: \$189 single/double

Reservation Deadline: October 17, 2013



AANS Annual Scientific Meeting Coding Practical Clinics

New Orleans, LA

April 27, 2013

Ernest N. Morial
Convention Center



- Coding, Compliance and Revenue Issues in Spine Coding
- Coding, Compliance and Revenue Issues in Cranial, Non-Spine and E&M Coding

You must register for the annual meeting in addition to registering for each of the above practical clinics. **VERY IMPORTANT:** These two (2) half-day courses have a separate agenda, separate registration process and require a different registration fee from the full courses. Please visit www.AANS.org for more information.

General Course Information

CME Credit

The AANS is accredited by the Accreditation Council for Continuing Medical Education (ACCME) to provide continuing medical education for physicians. The AANS designates this live activity for a maximum of 14.75 *AMA PRA Category 1 Credit(s)*™. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

CEU Credit

CEU credit pending.

Hotel Accommodations

Registrants are responsible for making their own hotel reservations. Please identify the AANS course you will be attending when making your hotel reservations. While a sufficient number of rooms have been set aside at the hotel for course registrants, there are occasions when the room block sells out prior to the cut-off date. Please make your hotel reservations as early as possible. Reservations made after the course registration deadline will be accepted on a space-available basis and may not qualify for discounted rates.

Air Transportation

American Airlines The AANS is pleased to announce that American Airlines is their official airline carrier. A 5% discount off the lowest applicable fare will be offered when booking your meeting travel at www.aa.com. Discounts apply on American

Airlines and American Eagle qualifying flights. To take advantage of this discount, please enter the following code(s) under promotion code when booking online at www.aa.com: Las Vegas - 6523BN; San Antonio - 5133BX; Baltimore - 5973BS; Chicago - 1193BC; Coral Cable (Miami) - 43N3BE

Do not make airline reservations prior to receiving a letter of confirmation as courses sell out quickly and registration for a program is not finalized until you receive your confirmation.



Car Rental

AANS members receive discounted rates at Alamo car rental. Call (800) 354-2322 or visit www.alamo.com.

Please mention or enter ID# 706768.

Disclosure

Before the program, all faculty members will disclose the existence of any financial interest and/or the relationship they or their significant other might have with the manufacturer(s) of any commercial product(s) to be discussed during their presentation.

Registration Policy

As courses sell out months in advance, please register early. Registration is on a first-come, first-served basis. All registrants will receive a letter of confirmation from the AANS within 14 days of receipt of their registration. Should you fail to receive a letter of confirmation prior to departure, please contact the AANS Division of Education and Meetings.

Cancellation/Refund Policy

Cancellation, substitution, or transfer to another course is allowed if written notification is received at least 30 days

prior to a scheduled course for a processing fee of \$50. Cancellations or transfers to another course will not be granted within 30 days of the course unless the vacated enrollment is resold. In that event, or if there is a substitution within 30 days, a \$100 processing fee is withheld from your registration fee. Send or fax written cancellation, substitution, or transfer requests to: AANS, Division of Education and Meetings, 5550 Meadowbrook Drive, Rolling Meadows, IL 60008-3852; Fax: (847) 378-0681. All requests must be received in writing.

The AANS reserves the right to cancel a course. Registrants will be notified by telephone and a formal letter of cancellation will follow in the mail. In the event of course cancellation, registration fees are refundable. However, airline and hotel penalties are the responsibility of the registrant.

Americans with Disabilities Act

The AANS wishes to take those steps to ensure that no individual with a disability is excluded, denied services, segregated, or otherwise treated differently than other individuals because of the absence of auxiliary aids and services. If you require any of the auxiliary aids or services identified in the Americans with Disabilities Act in order to attend any AANS program, please contact the AANS Division of Education and Meetings prior to arrival.

Attire Advice

Please dress in layers of clothing to accommodate all temperatures.

Questions

Call the AANS Division of Education and Meetings at (888) 566-AANS (2267) or visit www.AANS.org or email epm@aans.org.

Registration Form

Choose Your Course:

Las Vegas, NV

☐ February 8 and 9

San Antonio, TX

☐ March 22 and 23

Baltimore, MD

☐ July 26 and 27

Chicago, IL

☐ September 6 and 7

Coral Gables (Miami), FL

☐ November 15 and 16



For multiple registrations, photocopy this form. Please enclose only one check for multiple registrations.

2013 Registration Fees

AANS Member Physician /Member Physician Office Staff/Member Physician Mid-Level practitioner

☐ \$885

Non-Member Physician /Non-Member Physician Office Staff/Non-Member Physician Mid-Level Practitioner

☐ \$985

Any additional registrants from an AANS Member Physician Office

☐ \$795

Any additional registrants from a Non-Member Physician Office

☐ \$895

Resident/Fellow/Military

☐ \$550

Continental breakfast and lunch is included in your registration fee.

Registrant Name		Credentials
Office Staff: Please provide the name of the physician you work for		
Address		
City	State	Zip
Phone	Fax	Email Address
How your name should read on the registration name badge (please print)		
☐ Please contact me regarding special needs associated with a handicap, disability or dietary needs.		

Billing Information

☐ Check enclosed (Please make payable to the AANS) Credit Card: ☐ Visa ☐ MasterCard ☐ American Express

Credit Card Number	Expiration Date
Name (Exactly as it appears on the card)	
Authorization Signature (I agree to pay according to the credit card issuer agreement.)	

How to Register

Mail your registration form to:

AANS

2370 Eagle Way, Chicago, IL 60678-1023

The acronym AANS refers to both the American Association of Neurological Surgeons, a 501 (c)(6) organization, and the American Association of Neurosurgeons, a 501 (c)(3) organization.

To pay by Visa, MasterCard or American Express, please:

- Call (888) 566-AANS (2267)
- Fax your registration to (847) 378-0681
- Or, register online at www.AANS.org/education.aspx