

**Pre Conference Workshop
Day and Early Registration:**

Monday 22nd January 2018

Crowne Plaza London, Battersea

Conference Days:

Tuesday 23rd –

Wednesday 24th January 2018

Hurlingham Club London



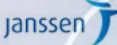
CLINICAL TRIAL SUPPLY FORUM

**The Only Conference Worldwide Designed to Provoke Discussion,
Spark Innovation and Revolutionise Best Practices Across Your
Clinical Trial Supply Chain**

Join us at CTS 2018 to:

- ➔ Increase your supply chain's efficiency - **Janssen** share an exclusive case study on JIT and e-labelling solutions
- ➔ Navigate EU and Global regulations with ease - **GS1** and **Abbvie** provide insights on establishing timelines to manage the complexity of international guidelines
- ➔ Evaluate the 'Direct to Patient' model - **World Courier** present the real meaning of patient centricity and analyse associated regulations and protocols
- ➔ Expedite your timelines - **Roche** discuss how to combine stability and flexibility within clinical supply, and help you plan to meet challenges of adaptive trials

**2018 Speaker Faculty
Includes:**

 **Ignacio Gomez**
Sr Associate Engineer
Technology Development
& Innovation
Janssen Pharmaceutical NV

 **Claudio Lorck**
Associate Director, Clinical
Product Supply EU, QP Lead
Abbvie

 **Elisaveta Frenkel**
Global Clinical Supply
Coordinator & Master
Production Planner
Hoffmann-La Roche

 **Richard Codner**
Director of Distribution Europe
MSD

More Speakers Inside!

"Very valuable and has provoked a lot of thoughts, ideas and opportunities, really great selection of talks!"

– AstraZeneca, Past Delegate

"Speaker panel was of good quality if not higher than the most. The event was excellently organised and I valued my time spent here"

– Pfizer, Past Delegate

2018's Sponsors include:





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abbvie



janssen

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2018 Speaker Line up

Learn from and engage with the speaker faculty including **Janssen, Roche, Abbvie** and more!



OPKO
Biologics

CSL Behring
Biotherapies for Life™

04

It all starts here!

Discover what to expect at the event with our three day agenda



07

Meet your keynote speakers and workshop facilitators and get a sneak preview on the sessions that will get you thinking outside of traditional practice

08

Sponsorship Opportunities

Become a sponsor and discover the powerful benefits of being a partner at this forum



09

Make the most of your event

Take in the scenes of London's iconic sites while you stay in this vibrant city

10

Your next steps!

All the information you need to register for the forum before it is too late!





INTRODUCING YOUR SPEAKERS AND FACILITATORS

MORE INTERACTIVE
DISCUSSION SESSIONS
THAN ANY OTHER
CLINICAL TRIAL
SUPPLY EVENT!



Michael Stephenson
Associate Director
Technology &
Innovation Clinical
Supply Chain
Janssen
Pharmaceutical NV



Steve Jacobs
President
Global Clinical
Supplies Group



Anat Batsri
Global Clinical Supply
Chain Study Lead
OPKO Biologics



Ignacio Gomez
Sr Associate
Engineer Technology
Development &
Innovation
Janssen
Pharmaceutical NV



Ulrich Mengel
Manager CTS Planning
Global Clinical Supply
CSL Behring



Elisaveta Frenkel
Global Clinical Supply
Coordinator & Master
Production Planner
Hoffmann-La Roche



Alan Runacus
Business Development
Manager
World Courier



Antony Pham
CTS and IRT Manager,
Co-founder
SPLY ApS



Claudio Lorck
Associate Director,
Clinical Product Supply
EU, QP Lead
Abbvie



Bernard Jaucot
Associate Director
Strategic Solutions,
Global Clinical
Research &
Development
PPD



Michael Elmshøj
Principal Clinical Trial
Supply Chain Manager
Lundbeck



Bjoern Rath
Supply Chain Director
GS1



Sébastien Coppe
Head of Consulting
Group
N-SIDE



ALMAC
presenter



Elisa Zeni
CTS Co-ordinator
Chiesi



Richard Codner
Director of Distribution
Europe
MSD



Vsevolod Shimokhin
General Director
IMP Logistics



Gitte Albert
CEO, Co Founder
SPLY ApS



Nimer Yusef
CEO
Trial Brain



Esther Sadler-Williams
Managing Director
SimplyESW



Ana-Zeralda Canals,
Clinical Operations
Manager,
Sanifit



Dr Samantha Carmichael MRPharm
Lead Pharmacist
Clinical Trials,
Clinical Research &
Development,
NHS Greater Glasgow & Clyde



Jasmin Hellwig
Assoc. Dir. Comparator
Sourcing and Planning
MSD



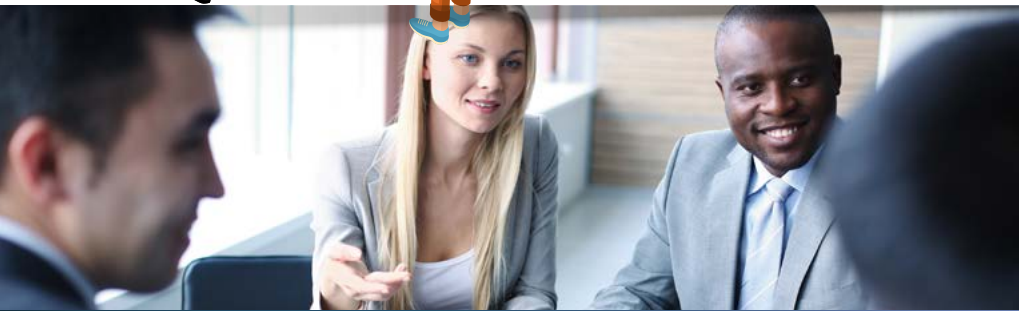
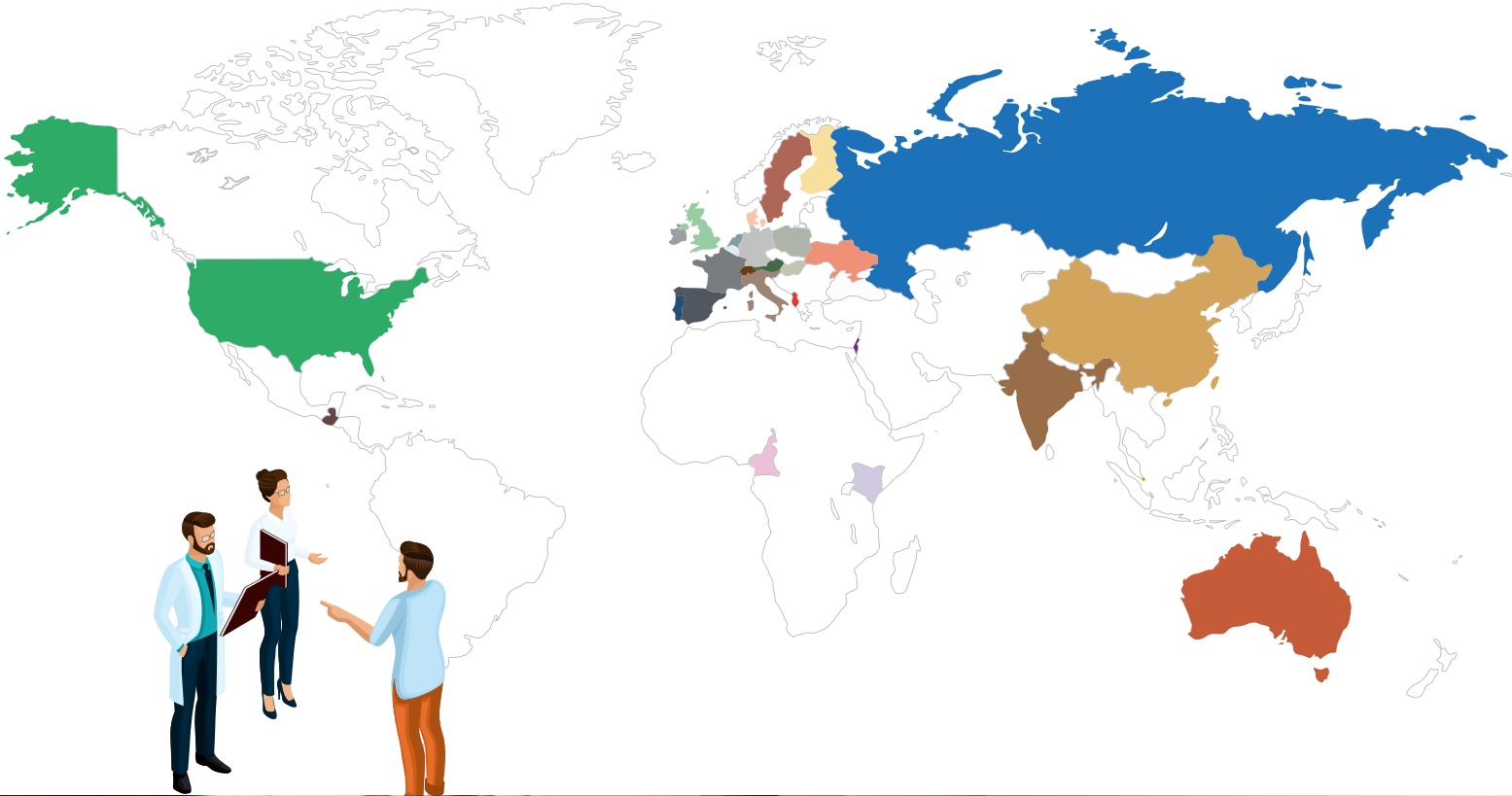
Amer Alghabban,
Managing Director,
GxP Consultant &
Trainer
GXP compliance and training





ATTENDEE BREAKDOWN

Albania	Denmark	India	Poland	Sweden
Australia	Finland	Ireland	Portugal	Switzerland
Austria	France	Israel	Russia	The Netherlands
Belgium	Germany	Italy	Singapore	Ukraine
Cameroon	Guatemala	Kenya	Slovakia	United Kingdom
China	Hungary	Netherlands Antilles	Spain	United States



FREE ONLINE RESOURCES

You can access a variety of **FREE** resources such as whitepapers, articles, news, podcasts and presentations online at <https://clinicaltrialsupply.iqpc.co.uk>



MEDIA PARTNERS

International
CLINICAL TRIALS

IPI
International Pharmaceutical Federation

EPR
European Pharmaceutical Review

SCM SUPPLY CHAIN MEDIA

PMPS
Pharmaceutical Manufacturing and Packing Society

WHO WILL YOU MEET?

- ➔ Head of Clinical Supply
- ➔ Head of Clinical Trial Supply
- ➔ Head of Critical Operations
- ➔ Clinical Supply Chain Manager
- ➔ Clinical Trials Manager
- ➔ CTS coordinator
- ➔ Clinical Supply Planning and Distribution
- ➔ Strategic Planner
- ➔ Logistics Coordinator
- ➔ Distribution Manager



WHICH SECTORS DO THEY COME FROM?

- ➔ Pharmaceutical Manufacturers
- ➔ Biotechs
- ➔ SMEs
- ➔ Regulatory Authorities
- ➔ Standards Bodies
- ➔ Academia



Dear Colleagues,

In planning the 2018 Clinical Trial Supply Forum, we spoke with over 50 clinical trial supply experts from big and small pharmaceutical companies as well as from solution providers. They all said the same thing! You can't have the best clinical trial supply chain without concrete, end to end planning.

In recognition of this fact, CTS 2018 will look in-depth at where the gaps are within your clinical trial supply chain, and offer new solutions on how to fill them. Through interactive roundtables, SWOT analysis and a variety of panel discussions, you will be able to benchmark your CTS planning and take home new strategies in optimising your clinical trial supply chain!

LOOK FORWARD TO:

1

Engaging with fellow clinical trial supply chain stakeholders and industry leaders to enhance best practice skills and optimise your supply chain strategy

2

Exploring future innovative trends to improve the management of your clinical trial supply chains and enhance your forecasting strategies

3

Developing your understanding of what different companies within the community are achieving, and how you can advance your capabilities through our panel and roundtable discussions

4

Targeting the gaps in your clinical trial supply chain with discussions analysing every point within the supply chain to get a holistic risk-based overview of what you can achieve

5

Planning for the future with analysis on upcoming regulations that scrutinise what solutions to put in place to continuously remain compliant!

Our goal is for each and every delegate who attends the Clinical Trial Supply Forum to leave with a better understanding of what best practice planning and execution looks like at every stage of the clinical trial supply chain. With over 20 case studies from industry experts addressing key opportunities and strategic considerations, make sure that this is the Clinical Trial Supply Forum you choose!

I look forward to meeting you in January!



Romy Tuin
Program Director
Clinical Trial Supply Forum



OUR ESTEEMED SPEAKER PANEL

STEVE JACOBS

President, **Global BioPharm Solutions LLC**, President
Global Clinical Supplies Group



Where will you meet him?

Steve will be our chairman for the conference during the two days

Mr. Jacobs is a successful trainer, business leader, consultant, executive coach and speaker. He's been heavily involved in clinical supply chain operations, IMPs, cGMPs, cGCPs, clinical development and quality for pharmaceuticals, and biotech products. He sits on the Board of Directors of the largest professional clinical supplies organisation in the world, the Global Clinical Supplies Group. His expertise also includes success in innovation, global cultural dynamics, organisational development, and high performing teams. He has presented globally on leadership, management, forecasting, planning, creativity, making global teams successful, emotional intelligence, generational differences, human error prevention, clinical supplies logistics, project management, problem solving and contract negotiations.

In the past he has been the CEO and COO of a start up company as well as the president and Global Chief Operating Officer of a multinational contract organization that served companies like Novartis, Eisai, Lilly and others in the pharmaceutical and biotech sector.

His ability to lead, drive outcomes, and bring teams together to deliver products and services on time and on budget was honed and developed as the head of US clinical supply operations for Johnson & Johnson. This was part of his 20 years of experience in clinical supplies, clinical development and global team leadership.

Claudio started his professional career in Pharmaceutical Development where he was concerned with formulation development and production transfer of sustained release pellet formulations. Later he moved into QC as a QC Manager and Deputy Head of QC, responsible for all QC laboratories. For a global R&D project lead position with the Japanese headquarters, he moved into a R&D group formulating NCEs and manufacturing IMPs for clinical trials, where he was responsible for QC, CMO management and acted as QP. From there he moved into the role of Head of Clinical Trial Materials and QP, supplying clinical trials for R&D, and later within a CMO for external sponsor companies. Since July 2014 he has been leading the EU QP-Team in R&D QA of Abbvie Deutschland GmbH & Co. KG, supporting – among other things - global QA-projects within the R&D organisation.



CLAUDIO LORCK

Associate Director

Abbvie

abbvie

Where will you meet him?

Claudio will be presenting at 9:50am on Wednesday

ELISAVETA FRENKEL

Global Clinical Supply
Coordinator & Master Production
Planner

Roche



Elisaveta has a BA in Business Administration and Linguistics from the Hebrew University of Jerusalem in Israel. She recently completed a Green Belt certification.

Elisaveta has over 7 years experience in the Pharma industry, starting in Teva Jerusalem as a Supply Planner for Commercial Packaging. Following this in 2012 she relocated to Switzerland. Since 2013 Lisa has been with Roche Clinical Supply in various positions, such as: Global Clinical Supply Coordinator, CMO Supply Manager, Master Production Planner.

Where will you meet her?

Lisa will be presenting at 9:05am on Wednesday

Ignacio is currently the JIT Project Lead within the Tech. & Innovation department at Janssen. He recently completed the Global Operations Leadership Development (GOLD) Program at Johnson & Johnson where he worked as a Supply Chain Manager, Process Validation Engineer and SAP Master Data Team Lead within the

Pharmaceutical sector of J&J during a 3 year period. Prior to joining J&J he worked at one of the most promising Biotech startups in Switzerland.



IGNACIO GOMEZ-ARROYO BERNABEU

Sr. Associate Engineer
Technology Development and
Innovation

Janssen



Where will you meet him?

Ignacio will be presenting at 9:15am on Tuesday



OUR ESTEEMED SPEAKER PANEL

ANTONY PHAM

co-founder

SPLY

SPLY

CLINICAL TRIAL SUPPLY OPERATIONS CENTER



Antony Pham (MSc in Pharmacy), CTS and IRT Manager at SPLY ApS, has experience in the Clinical Development area of the Pharmaceutical and Biotech sector, with a specialisation in IRT systems.

SPLY ApS is a Danish technology company dedicated to the clinical trial supply industry building software that allows you to manage your complete clinical supply chain in a smarter way. In addition, SPLY ApS supports those with independent operational supply chain management and eClinical business consulting.

Where will you meet him?

Antony will be running the first workshop on Monday

MICHAEL ELMSHØJ

Principal Clinical Supply Manager

Lundbeck A/S



Michael has been in the pharmaceutical industry, with the last 6 years being within clinical supply at Lundbeck. In the last years Michael has been an IMP project leader on one of Lundbeck's global drug development projects for treatment of schizophrenia. In this role he has worked with strategic planning on project and study level as well as the whole chain on IMP supply from forecasting and planning to coordinates packaging at CMOs and study oversight with his mission to provide IMP supply solutions that add the highest value for patients and business.

Where will you meet him?

Michael will be running a round table discussion at 16:15pm on Tuesday

Bjoern F. Rath is a seasoned Supply Chain, IT & Logistics Manager and lecturer with a >20 years business record, leveraging sustainable interface optimisation along the entire Value Chain, notably between Logistics, IT, Procurement and Sales, developing and implementing strategic (out-) sourcing solutions, namely for High-Tech and Life Science corporations. He has developed best-practice Supply Chain/IT know-how for global industry market leaders, such as Dow Chemical, DHL, and Kuehne & Nagel.

Meanwhile, Bjoern is a sought-after speaker at international supply chain conferences and lecturer for Process & Quality Management, Supply Chain Management and Business Administration at various academic institutions. At GS1 Switzerland, he facilitates and conducts Supply Chain Management Expertise Program courses to effectively prepare qualified professionals for the highest accredited Swiss Federal Supply Chain certification in line with latest supply chain trends and IT developments.

Bjoern has graduated in Business Administration and holds an international freight forwarding agency certification.



BJOERN RATH

Independent Supply Chain Consultant & Sr. Economics Lecturer

GS1



Where will you meet him?

Bjoern will be presenting at 14:20pm on Tuesday



PRE-CONFERENCE WORKSHOP DAY AND EARLY REGISTRATION

Monday 22nd January 2018 | Crowne Plaza London, Battersea

09:00 – 11:00 **Optimising Management Of Clinical Trial Supply Chains Through Improved Visibility And Tracking Practice:**

This workshop will focus on how new technologies can improve the visibility of your clinical trial supply chain, taking into account the advantages and risks experienced with unifying platforms in CTS management.

In this session you will understand:

- ➔ How to implement best practice in the management of your clinical trial supply chain
- ➔ What the future trends and influences will be and how they will affect your approach to optimising visibility
- ➔ Where gaps in your supply chain should be filled and how to assert better insight within your pipelines

Anthony Pham, CTS and IRT Manager, Co-founder, **SPLY ApS**



Antony Pham (MSc in Pharmacy), CTS and IRT Manager at SPLY ApS, has experience in the Clinical Development area of the Pharmaceutical and Biotech sector, with a specialization in IRT systems.

SPLY ApS is a Danish technology company dedicated to the clinical trial supply industry building a software allowing you to manage their complete clinical supply chain in a smarter way. In addition, SPLY ApS supports those with independent operational supply chain management and eClinical business consulting.

11:00 – 11:30 **Coffee Break**

11:30 – 13:30 **Utilising Technology In Direct To Patient (DTP) Models To Optimise Supply Chain Visibility**

This workshop is designed to develop strategies and plan the best approach to implementing new technologies that will enhance your DTP model and supply chain visibility. We will be focusing on how to deal with data privacy; connectivity of IT systems; what information can be shared and through what interfaces and how systems can change and adopt new processes.

Attend this workshop to:

- ➔ Learn how advantages of a specific technology or device could bring to your clinical trial supply
- ➔ Determine what is required and the right approach to designing a reliable process for different technologies
- ➔ Understand what technologies are available to improve your study with focus on DTP

Nimer Yusef, CEO, **Trial Brain**



Nimer Yusef leads the IVRS consultancy and software development company Trial Brain, which was founded in 2010 and has since evolved into one of the largest IVRS consultancy providers worldwide. The objective of Trial Brain is to support clients in implementing IVRS-Systems, to optimise Clinical Trial Logistics strategies, to provide efficient trouble shooting support as well as to offer a portfolio of trainings in IVRS and logistics. Nimer has a strong IT background and more than 10 years experience as expert for IVRS and Clinical Trial Supply with a Focus on Inventory Management. After completing his diploma in mathematics at the Berlin University of Applied Sciences in 2004, he joined Perceptive Informatics as Software Developer and Validation Engineer for IVRS projects. In 2008, he moved on to join the Clinical Logistics Group at PAREXEL as Project Manager, IVRS Consultant and Trainer. There, he developed a deep insight into the interdependencies of IVRS and Clinical Logistics. From 2009, he implemented the use of Clinical Supply Chain Simulation Tools within the Clinical Logistics Group at PAREXEL.

13:30 – 14:30 **Lunch Break**





PRE-CONFERENCE WORKSHOP DAY AND EARLY REGISTRATION

Monday 22nd January 2018 | Crowne Plaza London, Battersea

14:30 – 16:30 **Patient And Clinical Site Centricity: How To Optimise The Clinical Supply Chain For The End Users, The Patient And The Clinical Site**

This workshop will focus on understanding the needs of both patients and the clinical site that should be considered when designing a global clinical supply chain, in order to optimise the 'end user' experience.

In this session you will:

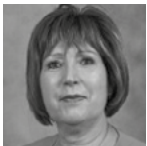
- Review results from global surveys undertaken into patient and clinical site perspectives of clinical supply packaging/labelling and logistics
- Consider key requirements to ensure success when undertaking 'direct to patient' trials
- Understand how to implement an effective patient and site centric clinical supply chain including exploring internal and external challenges that can be encountered during implementation

Esther Sadler-Williams, Managing Director, **SimplyESW**

Dr Samantha Carmichael MRPharm, Lead Pharmacist Clinical Trials, Clinical Research & Development, **NHS Greater Glasgow & Clyde**



Samantha Carmichael has many years' experience as a pharmacist, having spent time in many different areas of pharmacy, including hospital pharmacy and within the private sector working for a large international pharmaceutical company. She is currently the Lead Pharmacist for Clinical Trials and Research & Development within NHS Greater Glasgow & Clyde where she is also one of the Lead Sponsor Representatives when they act as a non-commercial sponsor of studies. She manages a team of pharmacists and pharmacy technicians who deliver on studies sponsored by NHS GGC or co-sponsored with the University of Glasgow, as well as hosting around 400 CTIMPs across all phases and therapeutic areas. She has practised as a clinical pharmacist in the areas of oncology, critical care and anaesthetics. As well as her Pharmacy degree from the University of Strathclyde, she received an MSc in Clinical Pharmacology from the University of Glasgow and a PhD in Population Pharmacokinetics, from the University of Edinburgh. Samantha sits on an international site panel with the objective of improving site experiences of clinical trials, as well as the Investigational Product Community of Practice Steering Group for ISPE Europe.



Esther is currently Managing Director, of her own Clinical Supply training and consultancy company – SimplyESW, an organisation that supports clients in enhancing team skills as well as conducting improvement projects to optimise clinical supply chain delivery.

Prior to this, Esther was Senior Director of Strategic Alliance Development and Innovation for Catalent Pharma Solutions. Catalent acquired Aptuit CTS in February 2012, a company which had previously acquired Almedica where Esther was a founder member of the European facility. (Almedica provided contract services for clinical supplies including packaging, labelling and distribution).

As a pharmacist, Esther has had over 35 years experience in various GMP and GCP pharmaceutical fields including 5 years with Sanofi Winthrop where she was Head of Research Services where she managed groups of CRA's, medical writers and information/adverse event surveillance specialists. Previous roles include Principal Pharmacist with the Regional Drug Information Service at St Mary's Hospital in Manchester, and Pharmacy Manager with Boots the Chemist.

Esther has been invited to speak on various clinical supplies topics at many international meetings and in addition is a past Chair of ISPE's EU Investigational Products COP as well as being a lead author for several publications/guidance documents.

16:30

Drinks Reception and Early Registration

PharmaIQ welcomes you to the 2018 Clinical Trial Supply Forum with welcome drinks and a chance to register, collect your name badge and all information for the forum for the following days ahead of the rest of the delegation.

Get to know your fellow delegates ahead of time and start the networking early!

CONFERENCE DAY ONE

Tuesday 23rd January 2018 | Hurlingham Club, London

FIND YOUR SESSION!

Look out for the icons below, they'll help you get around the programme, identify panel sessions, case studies, tracks, networking sessions and more!



Panel Discussion



Roundtable Discussion



Case Study



Keynote Address



Networking Session



Live Polling

08:30 Registration and Coffee

08:55 PharmaIQ Welcome

09:00 Chairman's Opening Address

Steve Jacobs, President, **Global Clinical Supplies Group**



09:15 Keynote Address: Optimising Labeling Through JIT and E Labeling Solutions



- Learn how patient adherence can be improved through E-labeling
- Hear how new labeling solutions have proven to give more flexibility
- Discuss how the new Just in time (JIT) labeling system has provided new innovation and resulted in faster supply chains

Ignacio Gomez-Arroyo Bernabeu, Sr Associate Engineer Technology Development & Innovation, **Janssen Pharmaceutical NV**

Michael Stephenson, Associate Director, Technology & Innovation Clinical Supply Chain, **Janssen Pharmaceutical NV**



09:50 A Patient Centric Approach – The Direct to Patient (DTP) Model

- Identify the real meaning of 'patient centricity' and why it's vital to your company
- Analyse regulatory and protocol considerations around the DTP model
- Understand the DTP Value Proposition
- Discover new ways to commercialise your speciality products

Alan Runacus, Business Development Manager, **World Courier**



10:30 Live Poll!



Use this opportunity to interact with your peers about the key points being discussed so far and share your opinion with everyone in the room! Live feeding through our app and polls will give you a 360° insight on what the industry's opinion is

10:45 Coffee and Networking Break

STREAM A: OPTIMISING LOGISTICS OF CLINICAL TRIAL SUPPLY

11.15 **Panel Discussion: Patient And Clinical Site Centric Clinical Supply Chains - How Not To Forget The End User!**



- Why is patient and clinical site centricity important for clinical trial supplies?
- What are the challenges in designing a global clinical supply chain that meets patient and clinical site needs?
- What are the specific considerations and challenges when shipping clinical supplies to patients' homes?

Esther Sadler-Williams, Managing Director, **SimplyESW**

Dr Samantha Carmichael MRPharm, Lead Pharmacist Clinical Trials, Clinical Research & Development, **NHS Greater Glasgow & Clyde**

Alan Runacus, Business Development Manager, **World Courier**

SPLY
CLINICAL TRIAL SUPPLY OPERATIONS CENTER



11.55 **Case Study: Tracking Reconciliations and Destruction**

- Understand how to improve traceability through country specific regulations
- Determine the key costs associated with reconciliations and destructions
- Forecast how to improve the supply chain to minimise destruction



Bernard Jaucot, Associate Director Strategic Solutions, Global Clinical Research & Development, **PPD**



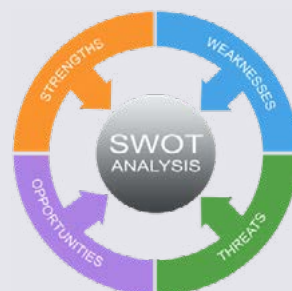
STREAM B: END-TO-END MANAGEMENT OF CLINICAL TRIAL SUPPLY

SWOT Analysis: How Can You Improve The Visibility of Your Supply Chain?



In this session you will be faced with a scenario and in group discussion share your expertise on the best way to address the challenge. Get ready to think outside the box and come up with new strategies in solving challenges in your supply chain

Gitte Albert, CEO, Co Founder, **SPLY ApS**





CONFERENCE DAY ONE

Tuesday 23rd January 2018 | Hurlingham Club, London

12:35 Networking Lunch Break

13:35 Navigating The Multi Country Regulatory Landscape

- ➔ Determine the best strategy for the different regulations across the EU and globally
- ➔ Understand how to determine the difference between the regulations and their effect on your clinical trial supply
- ➔ Establish the best timeline to manage the complexity of different guidelines to optimise efficiency

Bjoern Rath, Supply Chain Director, **GS1**



14:15 Case Study: Optimising Clinical Trial Supply Management



- ➔ Hear how the monitoring of complex pipelines can be improved
- ➔ Determine new strategies in forecasting peaks and troughs in clinical trial supply
- ➔ Factor unique clinical trial concerns into your supply chain management

Almac Representative



14:45 Live Poll!

Use this opportunity to see what your peers think on the regulatory landscape and how to optimise clinical trial supply management with questions to you from our speakers!

14:55 Coffee and Networking Break

15:25 Roundtable Discussions



Use this opportunity to discuss with peers key topics facing the industry. Led by our expert facilitators, each round table discussion will last for 30 minutes with the opportunity to rotate to a second discussion point.

1 Supplying injectables, Inhalers, and Medical Devices for Clinical Trials

Elisa Zeni, CTS Coordinator, **Chiesi**



2 End-to-End Planning of Clinical Trial Supply

Ulrich Mengel, Manager CTS Planning Global Clinical Supply, **CSL Behring**



3 Improving Complex Pipeline Logistics In The Clinical Trial Supply Chain

Anat Batsri, Global Clinical Supply Chain Study Lead, **OPKO Biologics**



4 Balancing Product Availability and Costs, Packaging Costs, Distribution Costs, and Risk of out of Stock IMP

Michael Elmshøj, Principle Clinical Trial Supply Manager, **Lundbeck**



5 Optimising Sourcing of Comparators for Clinical Trial Supply

Richard Codner, Director of Distribution, **Merck Sharp & Dohme**
Jasmin Hellwig, Assoc. Dir. Comparator Sourcing and Planning, **MSD**



6 Removing risks from entry into challenging markets of Russia and Eastern Europe, local expertise for global studies

Vsevolod Shimokhin, General Director, **IMP Logistics**



16:30 Live Poll!

Discover the key take homes from the discussion today with our final poll! Use this opportunity to evaluate what challenges have been assessed and how to overcome them!

16:45 Chairman's Closing Remarks

Steve Jacobs, President, **Global Clinical Supplies Group**



17:00 Networking Drinks Reception



Relax and unwind at our famous fairground themed drinks reception which will give you the opportunity to network with your peers over a few drinks while trying your hand at a range of games, with magic shows and more!



CONFERENCE DAY TWO

Tuesday 23rd January 2018 | Hurlingham Club, London

08:30 Registration and Coffee

09:00 Chairman's Recap of Day One

Steve Jacobs, President, **Global Clinical Supplies Group**



09:15 Keynote Address: **Clinical Trial Supply Efficiency - Expediting The Timelines and Reestablishing The Plan**

- ➔ Discuss how to maintain a high service level with ever changing demands
- ➔ Evaluate how to combine stability and flexibility in clinical supply
- ➔ Plan how to meet challenges of adaptive trials

Elisaveta Frenkel, Global Clinical Supply Coordinator & Master Production Planner, **Hoffmann-La Roche**



09:50 Keynote Address: **Determine The Regulatory Changes Affecting Clinical Trial Supply**

- ➔ Understand the new regulation affecting the GMP environment of products in clinical supply
- ➔ Analyse the main challenges in the new regulations and how they will affect your company
- ➔ Explore solutions to take the initial steps in implementation of changed regulatory standards

Claudio Lorck, Associate Director, Clinical Product Supply EU, QP Lead, **Abbvie**



10:30 Live Poll!

Use this opportunity to interact with your peers about the key points being discussed so far and share your opinion with everyone in the room! Live feeding through our app and polls will give you a 360° insight on what the industry's opinion is!

10:40 Coffee and Networking Break

11:10 **Implement Clinical Forecast Accuracy Metrics and Turn Them into Actionable Supply Decisions**

- ➔ Build the right metrics to assess your clinical assumptions
- ➔ Track forecast accuracy automatically through machine learning algorithms
- ➔ Identify strategic decisions and translate them into operational actions.

Sébastien Coppe, Head of Consulting Group, **N-SIDE**



11:50 **Panel Discussion: How to Balance Cost and Efficiency Within the Clinical Trial Supply Chain**

- ➔ Determine the right balance between cost and optimising efficiency
- ➔ Qualify the critical investments needed to improve your supply chain
- ➔ Understand how costs can be reduced and the management of supply chains remains high

Michael Elmshøj, Principle Clinical Trial Supply Manager, **Lundbeck**

Elisaveta Frenkel, Global Clinical Supply Coordinator & Master Production Planner, **Hoffmann-La Roche**



12:30 Live Poll!

Following on from our panel discussion, use this poll to see how to track forecast accuracy and balance cost and efficiency!

12:45 Networking Lunch Break

STREAM A:		STREAM B:	
13.45	Case Study: Overcoming Hurdles In Patient Site Centricity ➔ Determine the unique challenges associated with delivering clinical supplies directly to the patient ➔ Understand regulations directly associated with direct to patient services ➔ Optimise visibility of the supply chain that involves patient site centricity		Next Generation IRT - What Do We Need? ➔ Interpret the integration of digital apps in management systems ➔ Determine what updates are required to improve efficiency of IRT programmes ➔ Evaluate market trends and current development of system processes Nimer Yusef, CEO, Trial Brain
14.20	Understanding End To End Management And Planning Of Clinical Supply ➔ IMP Journey from Manufacturing site to Clinical site. ➔ IMP Management at Clinical Trial Sites: Case Studies. ➔ Lessons learnt Amer Alghabban, Managing Director, GxP Consultant & Trainer, GXP compliance and training		How Much Of Your Supply Chain Should You Be Outsourcing? ➔ Discuss what different strategies have been used when outsourcing their clinical trial supply chain ➔ Plan your approach around the lessons learned in this discussion -Categorise different supplies required

15:10 Coffee and Networking Break

15:30 "What If?" Round Tables

Each Round Table will discuss a different "what if" scenario that mirrors a real CTS situation. Develop strategies to overcome these likely scenarios and share past experiences and ideas. After 30 minutes, rotate round to be met with another scenario!

1. You are trying to get a product to Russia but there is a problem with the documentation and you cannot get into the country – what do you do?
2. There is an unexpected volume increase in your pipeline, how will you deliver the new increase volume on time?
3. An audit is approaching and you need to show your GMP practices, what do you include?
4. Your vendor is not taking responsibility of an error in your supply chain but you know this is under their remit what do you do?
5. You need to source a new comparator but you are not sure who to partner with, what do you do?
6. Your data logger for a supply chain stopped working overnight. What's gone wrong and how can you fix it?

Facilitators: Amer Alghabban, Managing Director, GxP Consultant & Trainer, **GXP compliance and training**

Ana-Zeralda Canals DPhil, Clinical Operations Manager, **Sanifit**

16:40 **Final Poll and Chairman's Closing Remarks** Look into what the final polls say! Discuss what the final remarks are and evaluate what the key take home message is from the last three days!



JOIN THE DISCUSSION!

NETWORKING APP

Throughout the three days we will be asking your thoughts on the different topics that are being covered and what your key take homes are. Meet the rest of the audience through our app and see what others are thinking through our live polling sessions!

WANT TO START NETWORKING?

Email us at enquire@iqpc.co.uk
for full details and instructions



NETWORKING & INTERACTIVITY THE IQPC EVENT EXPERIENCE EXPLAINED

This is not a mass participation event, featuring hundreds of attendees. This event is a tightly focused networking, business development and learning platform for senior executives.

The conference experience has been specifically designed to increase the opportunities for collaboration and networking courtesy of formats like speed networking, solutions clinics, interviews and debates.

We encourage you to bring your own business cards, actively participate in the interactive learning and networking sessions, reflect on your current commercial challenges and leverage the event to identify new high value relationships and tangible business solutions which you can implement when you are back in the office.



Join in with
live polling to
understand what
all your peers on
site are thinking
and struggling
with



Assess and optimise your
take home strategy for your
supply chain by gaining a
360 degree view of what can
be achieved, and bench mark
your practices with leaders in
the industry



Hone in on challenges
that your colleagues
and yourself are facing
and overcome hurdles
to faster and more
efficient clinical trial
supply chains



REASONS YOU SHOULD SPONSOR CLINICAL TRIAL SUPPLY FORUM 2018

On the basis of sponsor and delegate feedback, we have embraced a more consultative approach and innovated our platforms, marketing channels and service delivery. We are dedicated to ensuring a return on our sponsor's investment, and as such want to work with you to build bespoke packages that are tailored to your individual goals.

We offer a comprehensive range of platforms, media, networking opportunities and marketing channels to deliver your objectives. In consultation with our expert team, you can mix a variety of activities that meet your specific business development needs:

THOUGHT LEADERSHIP

Showcase your expertise and key differentiators

BRANDING

Get maximum exposure and prominence in a competitive market

NETWORKING

Maintain existing relationships and make new contacts

DEMONSTRATE THOUGHT LEADERSHIP:

Take centre stage in front of a captive and targeted audience and demonstrate your expertise and market knowledge

POSITION YOUR COMPANY BRAND FRONT OF MIND:

Be the name that all clinical trial supply leaders think of when selecting solutions, and be the brand that springs to mind when these leaders look for new products and applications

GENERATE NEW, QUALIFIED LEADS:

Access influencers and buyers at the point where they are making purchasing decisions to further their business strategies

NETWORK WITH KEY DECISION MAKERS AND INFLUENCERS:

As a sponsor you will be in a position to have face-to-face meetings with existing and potential clients in an environment that is set up for business conversations and interaction

GAIN COMPETITIVE ADVANTAGE:

Place your key staff in a room with senior clinical trial supply leaders from across the globe who have a genuine interest in your solution at a time when you can have a direct influence on selection criteria

FOR MORE INFORMATION AND TO DISCUSS THE RIGHT OPPORTUNITY FOR YOU

Contact Gal Cohen on **+44 (0) 207 368 9300** or email **sponsorship@iqpc.co.uk** to discuss the best proposal that will help to advance your business.



LONDON'S CALLING

Take in some of London's iconic sites. Including the London Eye, Westminster Abbey, Tower Bridge, Tower of London and many more whilst learning best practises within clinical trial supply!

PHARMAIQ RECOMMENDS

The team at PharmaIQ have put together some of our favourite London hotspots which we thought we would share with you!

THINGS TO SEE

The British Museum

(nearest station – London Bridge)

This world-famous museum exhibits the works of man from prehistoric to modern times, from around the world. Highlights include the Rosetta Stone, the Parthenon sculptures and the mummies in the Ancient Egypt collection, to which entry is free!

The Tower of London

(nearest station – Tower Hill)

One of London's most iconic buildings, this 900-year-old palace, prison, jewel house, zoo and execution place is one of the best ways to understand the history of the British monarchy. Visitors can take a tour with one of the Yeoman Warders, gaze up at the White Tower, tiptoe through a medieval king's bedchamber and marvel at the Crown Jewels

THINGS TO DO

Take a flight on the London Eye

(nearest station – Waterloo)

The London Eye is a major feature of London's skyline, boasting some of London's best views from its 32 capsules, each holding up to 25 people. If you're short of time, this is a great way to view over 55 of London's most famous landmarks – all in just 30 minutes!

Be entertained by London's

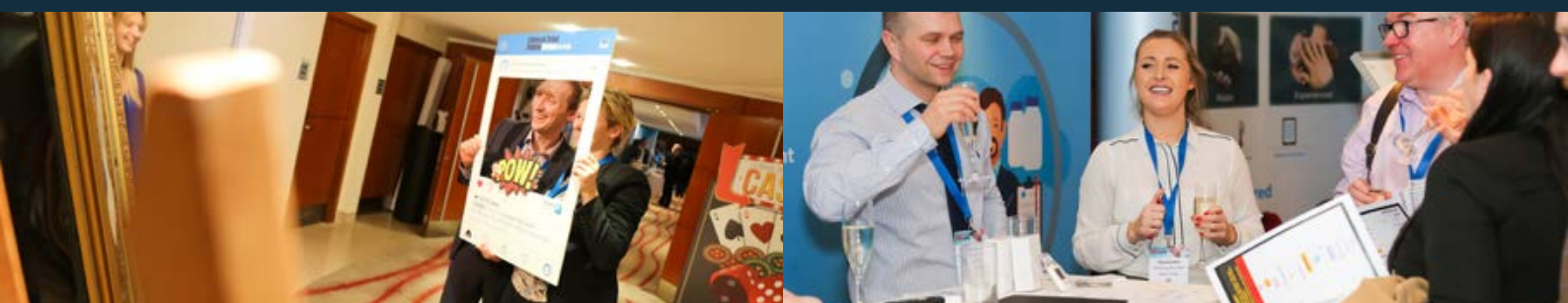
finest street artists

(nearest station – Covent Garden)

Covent Garden has long been famous as the home of some of London's finest theatres, restaurants, and even the Royal Opera House but increasingly it's the street theatre that draws the biggest crowds! Artists range from violinists and opera singers, to daredevil fire eaters, and to clowns and magicians for children... Just wander around and see what

PLACES TO EAT AND DRINK

In a city as big as London, it's almost impossible to pick the best restaurant or bar, however for the widest choice, head into Soho (nearest station – Oxford Circus). Alternatively if you are looking for something specific, Brick Lane is famous for a curry (nearest station – Aldgate East), Chinatown is clearly the best place for Chinese (nearest station – Leicester Square), and for traditional East London 'pie and mash', head to a branch of Manze (most central one is near Elephant & Castle Station)





Pre Conference Workshop Day and Early Registration:

Monday 22nd January 2018

Crowne Plaza London, Battersea

Conference Days:

Tuesday 23rd – Wednesday 24th January 2018

Hurlingham Club, London

Follow us on Twitter @PharmaEvent

My registration code **PDFW**

Pass Includes	3 Day Pass	2 Day Pass
Main Conference (Day 1 & Day 2)	✓	✓
Access to conference audio recordings post-event via our B2B Shop at www.b2bq.com	✓	✓
Access to Workshop Day	✓	✗
Post-Day One Drinks Reception & Networking	✓	✗

Package Options For Pharma and Biotech Professionals	3 Day Pass	2 Day Pass
Register and Pay By 27 th October 2017*	£499 + VAT save £400	£399 + VAT save £400
Register and Pay By 24 th November 2017*	£599 + VAT save £300	£499 + VAT save £300
Register and Pay By 22 nd December 2017*	£699 + VAT save £200	£599 + VAT save £200
Standard Price	£899 + VAT	£799 + VAT

Solution Providers & Consultants – Conference Only	3 Day Pass	2 Day Pass
Register and Pay By 24 th November 2017*	£2,099 + VAT	
Conference Only – Standard Price	£2,199 + VAT	

*To qualify for discounts, bookings must be received with payment by the discount deadline. Only one discount/offer applicable per person.
UK Companies will be charged UK VAT. All other countries are exempt. VAT Registration #: GB 799 2259 67

DELEGATE DETAILS

Please photocopy for each additional delegate

Mr Mrs Miss Ms Dr Other

First Name

Family Name

Job Title

Tel No.

Email

Yes I would like to receive information about products and services via email

IQPC Point of contact

Organisation

Nature of business

Address

Postcode Country

Telephone

Fax

Approving Manager

Name of person completing form if different from delegate

I agree to IQPC's cancellation, substitution and payment terms

Special dietary requirements: Vegetarian Non-dairy Other (please specify)

Please indicate if you have already registered by: Phone Fax Email Web

Please note: if you have not received an acknowledgement before the conference, please call us to confirm your booking.

PAYMENT METHOD

Total price for your Organisation: (Add total of all individuals attending): Card Number: VISA M/C AMEX

Exp. Date:

Sec:

Name On Card:

Billing Address (if different from above):

City/County/Postcode

Cheque enclosed for: £

(Made payable to IQPC Ltd.)

(Please quote 19291.008 with remittance advice)

IQPC Bank Details: Account No: 59090618 IBAN Code: GB98MIDL40051559090618

Sort Code: 40 05 15 Swift Code: MIDLGB22 Account name: International Quality & Productivity Centre Ltd.

Bank: HSBC Bank Plc 67 George Street, Richmond Surrey TW9 1HG, United Kingdom

4 WAYS TO REGISTER

TEL:
+44 (0)20 7368 9300

POST:
YOUR BOOKING FORM TO
IQPC LTD., 129 WILTON ROAD,
VICTORIA, LONDON,
SW1 V1JZ

ONLINE:
CLINICALTRIALSUPPLY.IQPC.CO.UK

EMAIL:
ENQUIRE@IQPC.CO.UK

VENUE & ACCOMMODATION

Pre Conference Workshop Day:
Crowne Plaza London, Battersea

Main Conference Days:
Hurlingham Club, London

Accommodation:
Travel and accommodation are not included in the registration fee. For updates on the venue and accommodation information, please visit:
clinicaltrialsupply.iqpc.co.uk

FREE ONLINE RESOURCES

You can access a variety of free resources such as whitepapers, articles, news, podcasts and presentations online at clinicaltrialsupply.iqpc.co.uk

TEAM DISCOUNTS*

IQPC recognises the value of learning in teams. Teams booking at the same time from the same company will receive:

3 OR MORE
RECEIVE
10% OFF

5 OR MORE
RECEIVE
15% OFF

7 OR MORE
RECEIVE
20% OFF

TERMS AND CONDITIONS

Please read the information listed below as each booking is subject to IQPC Ltd standard terms and conditions. Payment Terms: Upon completion and return of the registration form, full payment is required no later than 5 business days from the date of invoice. Payment of invoices by means other than by credit card, or purchase order (UK Plc and UK government bodies only) will be subject to a £49 (plus VAT) per delegate processing fee. Payment must be received prior to the conference date. We reserve the right to refuse admission to the conference if payment has not been received. IQPC Cancellation, Postponement and Substitution Policy: You may substitute delegates at any time by providing reasonable advance notice to IQPC. For any cancellations received in writing not less than eight (8) days prior to the conference, you will receive a 90% credit to be used at another IQPC conference which must occur within one year from the date of issuance of such credit. An administration fee of 10% of the contract fee will be retained by IQPC for all permitted cancellations. No credit will be issued for any cancellations occurring within seven (7) days (inclusive) of the conference. In the event that IQPC cancels an event for any reason, you will receive a credit for 100% of the contract fee paid. You may use this credit for another IQPC event to be mutually agreed with IQPC, which must occur within one year from the date of cancellation. In the event that IQPC postpones an event for any reason and the delegate is unable or unwilling to attend in on the rescheduled date, you will receive a credit for 100% of the contract fee paid. You may use this credit for another IQPC event to be mutually agreed with IQPC, which must occur within one year from the date of postponement. Except as specified above, no credits will be issued for cancellations. There are no refunds given under any circumstances. IQPC is not responsible for any loss or damage as a result of a substitution, alteration or cancellation/postponement of an event. IQPC shall assume no liability whatsoever in the event this conference is cancelled, rescheduled or postponed due to a fortuitous event, Act of God, unforeseen occurrence or any other event that renders performance of this conference impracticable, illegal or impossible. For purposes of this clause, a fortuitous event shall include, but not be limited to: war, fire, labour strike, extreme weather or other emergency. Please note that while speakers and topics were confirmed at the time of publishing, circumstances beyond the control of the organizers may necessitate substitutions, alterations or cancellations of the speakers and/or topics. As such, IQPC reserves the right to alter or modify the advertised speakers and/or topics if necessary without any liability to you whatsoever. Any substitutions or alterations will be updated on our web page as soon as possible. Discounts: All 'Early Bird' Discounts require payment at time of registration and before the cut-off date in order to receive any discount. Any discounts offered by IQPC (including team discounts) also require payment at the time of registration. Discount offers cannot be combined with any other offer. Conference Audio: The purchase of any conference audio, video or digital recording on B2B Shop (www.b2bq.com) includes keynote, topic and panel sessions where the presenters agree to grant permission for their presentation/sessions to be audio and/or video recorded by IQPC and further agree to release all rights to IQPC related to the contents of the recording, its distribution, sale, reproduction, broadcast in whole or in part and without limitation or compensation. Please be aware that in respect of this IQPC cannot guarantee the inclusion of any or all sessions until after the conference has taken place.

**PAYMENT MUST BE RECEIVED
PRIOR TO THE CONFERENCE**