



51st ANNUAL CONVENTION

New York Chapter American College of Health Care Administrators

JUNE 6-9, 2021 | RESORTS WORLD CATSKILLS

Administrators Program & Registration

[MEMBERS.NYCACHCA.COM/EVENTCALENDAR](https://members.nycachca.com/eventcalendar)



LEADERSHIP, EDUCATION & NETWORKING
WE ARE "THE COLLEGE"

Dear Colleague:

It is our pleasure to invite you to the New York Chapter of the American College of Health Care Administrators 51st Annual Convention, June 6-9, 2021 at Resorts World Catskills. It's an exciting opportunity to join your industry peers and learn from experts in your field. Celebrating our 51st year, we are excited to build upon the enhancements we have made to our program to continue to bring you the best possible experience and return on your investment, including a stellar line up of speakers and a return to our new venue.

Our conference theme, "Leadership, Education and Networking: We Are 'The College'", embodies what our organization truly stands for; representing a spirit of professional growth, inspirational leadership and understanding of our industry. We are guided by the vision that dynamic leadership fosters long term health care services that are meaningful, successful and efficient. Our Education Committee has gone to great lengths to provide educational programs that are inspiring, promote professional development opportunities and position you for success in an ever-changing health care environment. Our program includes sessions for administrators, financial managers and directors of nursing/clinical staff. Participants have the opportunity to earn 17.75 continuing education credits in these break-out sessions.

This year we are eager to return to our exciting new venue, the Resorts World Catskills in Monticello, NY. Visit our 70 corporate sponsors in the spacious exhibit hall and enjoy an unmatched experience in excitement, entertainment and luxury featuring 100,000 square feet of Las Vegas style gaming, 10 bar and restaurant experiences, the Crystal Life Spa and live entertainment on four stages! Resort World Catskills offers an array of indulgent food and glatt kosher cuisine. Don't forget to join us Monday night for networking with colleagues and vendors at our new Monday Mixer.

We hope you will join us for another successful year! It is more important than ever to understand the challenges of our industry and plan for success through education and advocacy.

We look forward to seeing you at Resorts World Catskills. If you attend only one convention in 2021, make it this one.

Sincerely,

The Convention Committee



REGISTER TODAY & SAVE!

members.nycachca.com/eventcalendar

EARLY BIRD Member Price \$499, Non-Member \$549

EXPERIENCE THE RESORTS WORLD CATSKILLS!

Enjoy an unmatched experience in excitement, entertainment and luxury featuring 100,000 square feet of Las Vegas style gaming, 10 bar and restaurant experiences, the Crystal Life Spa and live entertainment on four stages!

HOTEL RESERVATIONS: RESORTS WORLD CATSKILLS

Reserve your room now at special convention rates by visiting www.rwcatskills.com and entering promo code 832 or call the Reservations Department at (833) 586-9358 to reserve your room using Booking ID# 832.

SPECIAL CONVENTION PRICING

The Alder (2 Queens).....\$179.00 per night

The Alder (1 King).....\$179.00 per night

RWC Tower (1 King).....\$179.00 per night

RWC Tower (2 Queens).....\$219.00 per night

51st ANNUAL CONVENTION

SUNDAY, JUNE 6, 2021

1:00PM – 2:30PM

SPEAKER: Maureen McCarthy, RN, BS – *President, Celtic Consulting*

SESSION: PDPM: Are You Leaving \$\$\$ on the Table?

SUMMARY: This session will review best practices and success strategies for revenue integrity under PDPM. Now that the PDPM transition date has passed, providers are wondering if they are capturing all the revenue they should. Join us to explore opportunities to consider when managing your fee-for-service population.

2:45PM – 4:15PM

SPEAKER: Amy E. Lee, RN, MSN, CRRN, QCP – *President/CEO of Coretactics™ Healthcare Consulting, Inc*

SESSION: Developing Operational Strategy: Maximizing the Outcomes that Threaten your Reimbursement.

SUMMARY: The new PDPM reimbursement system is secondary to the impact the continuing CMS and state specific pay-for-performance measures can have on your reimbursement. This session will unravel the circus of acronyms threatening your reimbursement (i.e., QRP, VBP, NHQI, etc.), review potential new measures coming in the future and demonstrate the linkage these programs can play in strategic planning. Participants will learn key approaches to improve performance utilizing a systematic performance improvement model to enhance their strategic planning process and improve their organization's position in the marketplace.

OBJECTIVES:

- Discuss key elements of strategic planning
- Review and understand the components of the Quality Reporting Program (QRP), Value Based Purchasing Program (VBP), NYS Nursing Home Quality Initiative (NHQI) and more
- Identify processes for successful management and monitoring of these quality measures
- Discuss an organized and systematic approach to data utilization, data collection, QAPI and sustainable performance
- Identify how to use these outcomes to maximize internal strategic planning

MONDAY, JUNE 7, 2021

9:00AM – 10:30AM

SPEAKER: Ann-Margaret Carrozza, Esq.

SESSION: Readings from Love and Money: Protecting Yourself from Angry Exes, Wacky Relatives and Inner Demons, (Skyhorse Publishing), Forward by Dr Phil.



SUMMARY: Examining the potentially explosive interactions between loved ones and finances has been largely uncharted territory in the realm of personal finance. Ignorance about the legal consequences of troubled relationships with loved ones, however, is the single biggest threat to one's wealth and can leave us vulnerable to inadvisable legal dealings.

OBJECTIVES:

- Learn to implement legal protections against relationship landmines, taxes and children's liabilities
- Discover that a will alone is incapable of protecting wealth from today's unique challenges
- Examine the contract process itself and use it to deal with not only financial and legal problems but also relationship issues
- Explore external threats to our wealth in the form of con artists and toxic contracts as well as internal wealth impediments

10:45AM – 12:15PM

SPEAKER: Linda Elizaitis, RN, BS, RAC-CT, CDS – *President, CMS Compliance Group, Inc.*

SESSION: What to Expect on Your Next

Survey.

SUMMARY: The presenter will review the most frequently cited health deficiencies being identified during surveys across the country as well as in New York State. The discussion will address why these deficiencies are trending. Attendees will learn strategies for systems enhancement and quality improvement initiatives that can be implemented in their facility to reduce the likelihood of deficient practices occurring or being identified during a complaint or recertification survey.

2:15PM – 3:45PM

SPEAKERS: Stephen Hanse – *President/CEO, NY State Health Facilities Association*

Neil Murray, Esq. – *O'Connell and Aronowitz*

Daniel Heim – *Executive Vice President, LeadingAge*

SESSION: NYSHFA and Legal Updates.

SUMMARY: New York's health care administrators are facing a number of legal, legislative and regulatory issues that could directly impact their ability to deliver high quality, cost-effective long-term care throughout the State. This session will shed light on the key legal, legislative and regulatory issues facing providers and examine their practical operational implications as well as their impact on the delivery of care.

4:00PM – 5:30PM

SPEAKER: Gloria Brent, RN – *President/CEO, MDS Consultants*

SESSION: How to evaluate your MDS System for Compliance – A Clinical and Non-Clinical approach.

SUMMARY: This program is designed to provide Non-MDS trained supervisors with the ability to assess the knowledge of their MDS Coordinator and MDS team.

OBJECTIVES:

- Review the MDS System for compliance related to timely completion without looking at an MDS
- Know what questions to ask or warning signs to look for that help you determine if the team needs more training or the MDS Department needs an audit
- Prepare now for unexpected staffing changes in our MDS Department to prevent a crisis
- How to calculate the amount of staffing needed in your MDS Department

ADMINISTRATOR EDUCATION PROGRAM

TUESDAY, JUNE 8, 2021

9:30AM – 11:00AM

SPEAKERS: Kenneth Kern, Esq. – *Genser Cona Elder Law*

Dana Walsh Sivak, Esq. – *Genser Cona Elder Law*

SESSION: Nursing Home Administrator's Best Practices for Collections and Compliance.

SUMMARY: The following topics will be addressed providing guidelines and creative solutions to the myriad issues that arise from admissions to discharge plus the latest on Cannabis Compliance.

OBJECTIVES:

- Avoiding the imposition of a penalty period for transfers made within the Medicaid Program's "five year look back"
- Involuntary Discharge Proceedings
- Personal Incidentals Allowance (PIAs)
- Cannabis Compliance and the growing demand and impact in your SNF

11:15AM – 12:45PM

SPEAKERS: Josephine Bottitta, Esq. – *ONEGROUP*

Dennis Ast – *ONEGROUP*

Dennis O'Connell – *Custom Computer Specialists*

SESSION: Healthcare Data Breaches – is there a cure?

SUMMARY: This informative session will review an Organization's PPI (personal protected information), types of data breaches and the damages they can cause, together with proactive interventions to mitigate the risks of a data breach.

OBJECTIVES:

- Where healthcare facilities are at risk – a broad overview of the organization's personal protected information and regulations surrounding the organization's requirements to protect that data
- How to protect your organization – material on the common areas where PPI data is at risk
- Ten things you should be doing – "tips" on prevent measures against data breaches together with regulatory compliance

3:00PM – 4:30PM

SPEAKERS: Jacqueline Pappalardi, RN – *NY State Health Facilities Association*

Lisa Volk, RN, LNHA – *NY State Health Facilities Association*

Steven Littlehale, MS, CGNS-BC – *Zimmer Healthcare Services Group*

SESSION: Rules of Participation/5 Star Ratings: How To Meet the Changes With the Higher Expectations for Improved Quality of Care, Quality of Life and Greater Outcomes...

SUMMARY: Our nursing home residents have changed dramatically with higher rates of poly-chronicity and higher incidence of medical complexity. It is our time to meet this challenge!

The CMS Rules of Participation are the updated approaches to optimizing resident choice, dignity and safety which requires nursing homes to change their practices for resident participation in their care planning, updating professional clinical standards, streamlining quality improvement programs and reducing duplicative requirements.

We will share not only the current expectations and CMS updates but the tips and tricks to successfully meeting the compliance needs while demonstrating the value added to your residents of the CMS Rules of Participation. In addition, Steven Littlehale will discuss the changes in the 5 Star Rating system. CMS implemented many changes in the 5 Star System for 2019. These recent and impending changes will be reviewed along with effective response strategies.

4:45PM – 6:00PM

SPEAKERS: Lowell Feldman, LNHA – *Partner, The Castleton Group*

SESSION: The Benefits of Telehealth in Long Term Care.

SUMMARY: Telehealth is the use of digital information and communication technologies, such as computers and mobile devices, to access health care services remotely and manage your health care. But how does this technology translate into the field of Long-Term Care?

OBJECTIVES:

- An overview of the Telehealth movement
- How Telehealth can enhance services, quality and access to Specialists
- How to implement a successful program; what you need to know

- Live demonstration of a Telehealth consultation and platform capabilities
- Telehealth guidelines and reimbursement
- Questions and discussion

WEDNESDAY, JUNE 9, 2021

9:00AM – 10:30AM

SPEAKERS: Robert P. Nasso, CPA, MBA – *Partner, The Bonadio Group*

Kathleen Angelone – *Principal, The Bonadio Group*

SESSION: Financial and Operational Strategies for Success (SNF)

SUMMARY: Rob Nasso and Kathie Angelone will provide an overview of key financial and regulatory trends impacting the LTC industry. They will provide and discuss an array of key performance indicators, including 6 months' worth of experience with PDPM. Participants will see what separates the top performers from the rest of the pack. Rob and Kathie will share best practices among the industry and strategies to help you overcome your biggest challenges.

OBJECTIVES:

- Historical trends and what they mean for the future
- Key financial and operational metrics
- Top 10 best practices

10:30AM – 12:00PM

SPEAKER: Barbara Speedling

SESSION: Trauma-Informed Care - Achieving Compliance in Behavioral Health.

SUMMARY: Phase Three of the revised Federal regulations for Trauma-Informed Care and Behavioral Health Services challenge long-term care facilities to ensure that they are fully prepared to care for residents with complex psychosocial needs. Beyond differentiating between dementia and psychiatric illness or addictions, the facility staff must have a working knowledge of the interventions and services necessary to achieve quality care for a rapidly changing population. This session offers an overview of the regulatory expectations and insight into staff education and training, assessment and care planning, service development, and therapeutic activity interventions to address a broad range of behavioral health needs.

ADMINISTRATOR REGISTRATION

For convention registration visit members.nycachca.com/eventcalendar or fill out the form below. If you wish to enroll additional participants, please print additional forms: **ALL REGISTRATIONS MUST BE PREPAID**

IMPORTANT

1. This program has been submitted to the appropriate licensure board for approval.
2. ACHCA cancellation policy: Full refund on cancellations postmarked no later than 4/30/2021. There will be a \$50 administrative fee charged after that date. No refund after May, 28th, 2021.
3. Program reservations should be made directly with New York Chapter ACHCA (see form).
4. \$25 of non-member registration fee may be applied to College membership if the application is mailed within 60 days of this convention.
5. Complete convention registration form, **include payment**.

Return to:
ACHCA/NYC
c/o Larry Slatky
428 Ridgehill Rd.
Schenectady, NY 12303

REGISTRATION FEE INCLUDES

- Socials
- Educational programs and all literature and educational materials
- Entrance to exhibit hall
- Coffee breaks
- ACHCA welcome gifts
- Convention journal
- Completing your professional development plan for certification
- Installation banquet

For further information please contact:
Larry Slatky at (518) 869-2231 ext. 201

Please Print

Name _____

Title _____ Facility _____

Email _____ Phone _____

Spouse/Guest _____

Street Address _____ City _____

State _____ Zip _____

License No./State(s) _____

Is this your first convention? ☐ Yes ☐ No

Are you a licensed nursing home admin? ☐ Yes ☐ No

Registration Type: _____ NAB # _____

☐ Administrator ☐ Clinical ☐ Financial ☐ Student

Dining Options:

☐ Regular ☐ Kosher ☐ Gluten Free ☐ Vegetarian

ADVANCE CONVENTION REGISTRATION

Member Fee (\$499.00 ea.)* \$ _____

Non-Member Fee (\$549.00 ea.) \$ _____

Spouse/Guest/Student** (\$250.00 ea.) \$ _____

TOTAL REMITTANCE \$ _____

Registration after 4/30/2021 or on-site registration fee:

- Member \$599.00
- Non-Member \$649.00

**If you or your administrator is a member of ACHCA, NYSHFA
**Student of long term care (A.I.T.) or spouse with no license*

Card Type:

☐ MasterCard ☐ Visa ☐ Amex ☐ Discover

Card Number _____ Exp. Date _____ CVV _____

Name on Card _____ Zip _____

Make Checks Payable To: NYC-ACHCA

Registration Confirmed _____

KEYNOTE SPEAKER: ANN-MARGARET CARROZZA, ESQ.

Ann-Margaret Carrozza is an author, renowned Elder Law and Estate Planning Attorney and former NYS Assemblywoman. A frequent lecturer, she has been the keynote speaker for Newsday, the NYS Bar Association, and the Motion Picture and Television Fund. Ann-Margaret is a regularly featured expert on TV programs such as Dr. Phil, Good Morning America, Fox Business, The Doctors, and CNN. Ann-Margaret is the author of *Love and Money*, *Protecting Yourself from Angry Exes*, *Wacky Relatives*, *Con Artists* and *Inner Demons* (Allworth Press). Don't miss out on the opportunity to see her in person!

NEW MONDAY MIXER

Be sure to join us as we bring back our new *Monday Mixer*, a private affair for convention attendees, with dinner, cocktails, and additional networking opportunities.

Resorts World
CATSKILLS
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ATTENTION ADMINISTRATORS!

51st ANNUAL CONVENTION | JUNE 6-9, 2021

ADMINISTRATOR AGENDA

SUNDAY - JUNE 6, 2021

11:00am - 6:00pm	Registration Open
1:00pm - 2:30pm	Education Workshop - PDPM: Are You Leaving \$\$\$ on the Table?
2:30pm - 2:45pm	Break
2:45pm - 4:15pm	Education Workshop - Developing Operational Strategy...
4:30pm - 6:30pm	NY Chapter Welcome Reception - Exhibit Hall
6:30pm	Dinner - On Your Own

MONDAY - JUNE 7, 2021

7:00am - 6:00pm	Registration Open
7:00am - 9:30am	Breakfast
9:00am - 10:30am	Keynote Address
10:30am - 10:45am	Break
10:45am - 12:15pm	Education Workshop - What to Expect on Your Next Survey
12:15pm - 2:15pm	Exhibit Hall Open - Lunch with Exhibitors
2:15pm - 3:45pm	Education Workshop - NYSHFA and Legal Updates
3:45pm - 4:00pm	Break
4:00pm - 5:30pm	Education Workshop - How to evaluate your MDS System for Compliance...
6:00pm	The Monday Mixer - Convention Attendees

TUESDAY - JUNE 8, 2021

7:00am - 6:00pm	Registration Open
7:00am - 8:00am	Breakfast
8:00am - 8:30am	NY Chapter Business Meeting and Chairperson Recognition
8:30am - 9:15am	Awards Presentation
9:30am - 11:00am	Education Workshop - Nursing Home Administrator's Best Practices...
11:00am - 11:15am	Break
11:15am - 12:45pm	Education Workshop - Healthcare Data Breaches - is there a cure?
12:45pm - 2:45pm	Exhibit Hall - Lunch with Exhibitors
3:00pm - 4:30pm	Education Workshop - Rules of Participation: How To Meet the Changes...
4:30pm - 4:45pm	Break
4:45pm - 6:00pm	Education Workshop - The Benefits of Telehealth in Long Term Care
6:30pm - 7:30pm	President's Reception
7:30pm - 9:30pm	Installation Banquet

WEDNESDAY - JUNE 9, 2021

7:30am - 9:00am	Breakfast
9:00am - 10:30am	Education Workshop - Financial and Operational Strategies for Success (SNF)
10:30am - 12:00pm	Education Workshop - Trauma-Informed Care - Achieving Compliance in...
12:00pm	Lunch (boxed lunch available)