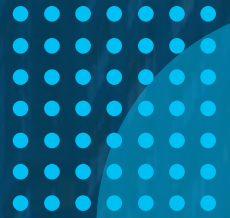


Medicaid Drug Rebate Program

October 1-3, 2018
Renaissance Chicago
Downtown Hotel
Chicago, IL



THE AUTHORITATIVE MDRP EVENT ON GOVERNMENT PRICING, REBATES, AND REGULATION

- Network with **600+ GOVERNMENT OFFICIALS**, industry leaders and pharma executives
- The only event with **STATE DISPUTE RESOLUTION MEETINGS & A TOWN HALL** with States, State Representatives and Manufacturers
- **SIX TRACKS AND 3 WORKSHOPS** covering OIG Work Updates, 340B, Gross-to-Net, Reimbursements, Contracting Strategy and Calculations, Generics and Biosimilars, Analytics and Tech, and much more!
- **GAIN INSIGHTS ON THE UPCOMING LINE EXTENSIONS**, a deep dive into the revised Medicaid Rebate Agreement, and a look at the potential impacts of the November elections.

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Featured Keynotes and Plenaries



List Prices, Rebates, Medicaid and 340B: How Reformers Plan to Upend Drug Pricing in Policy and Practice

John D. Shakow,
Partner, KING & SPALDING



Medicaid Flexibility Bending or Breaking: A Discussion on Government Interactions and Potential Impacts of the Upcoming Elections

James C. Stansel,
Executive Vice President
and General Counsel, PhRMA



340B: What is Actually Required?

Alice Valder Curran,
Regional Managing Partner,
Hogan Lovells



CMS: Updates and Developments on MDRP

John Coster,
Director, Division of Pharmacy, Center
for Medicaid & CHIP Services, Centers
for Medicare & Medicaid Services (CMS)

SEE WHY THIS IS THE ONE MDRP EVENT YOU CAN'T AFFORD TO MISS!

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HOTTEST INDUSTRY TOPICS

- Drug Pricing Transparency
- 340B Guidance Updates
- Innovative Pricing and Contracting Processes
- The Revised Medicaid Rebate Agreement
- Line Extensions
- Develop strategies to streamline pricing and reporting
- How to ensure compliance with government program mandates
- Generics and Biosimilars Updates



CONTENT SPECIFIC TO YOU

- 3 Pre-Conference Symposia
- 6 Unique Tracks
- 3 Dynamic Keynotes

BENCHMARK



External Counsel Roundtable

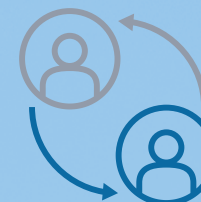


Town Hall between Manufacturers and States



EXCLUSIVE! State Dispute Resolution Meetings with 19 Confirmed States

LEARN



600+ MDRP Executives

130+ Attending Companies

30+ Solution Providers

19 States

10 Networking Hours



AGENDA AT-A-GLANCE



MONDAY, OCTOBER 1 • PRE-CONFERENCE SYMPOSIA			
Full Day Symposium A Fundamentals of Government Pricing Programs	Full Day Symposium B The A to Z Guide to Federal Supply Schedule and Government Contracting	Half-Day TOWN HALL (A.M.) Best Practices & Policy Ideas: An Open Dialogue Between Manufacturers and States	
		Half Day Symposium C (P.M.) MDRP for the Seasoned Attendee	State Dispute Resolution Meetings (P.M.) 19 States Confirmed!
Opening Networking Reception			
TUESDAY, OCTOBER 2 • MAIN CONFERENCE			
KEYNOTE PRESENTATION: List Prices, Rebates, Medicaid and 340B: How Reformers Plan to Upend Drug Pricing in Policy and Practice John D. Shakow, Partner, King & Spalding LLP			
Plenary Session			
Concurrent Sessions Begin – Choose one track or move freely between sessions of your choice			
Track A: Reimbursement & Contracting Strategy	Track B: Calculations & Reporting Requirements – Challenges and Innovative Solutions	Track C: 340B Policy and Process	Track D: Gross-to-Net & Financial Impact on Rebates, Reserves, Accruals and Forecasting
Networking Cocktail Reception			
WEDNESDAY, OCTOBER 3 • MAIN CONFERENCE			
KEYNOTE PRESENTATION: Medicaid Flexibility Bending or Breaking: A Discussion on Government Interactions and Potential Impacts of the Upcoming Elections James C. Stansel, Executive Vice President and General Counsel, PhRMA			
The Fireside Chat: External Counsel Roundtable			
Plenary Session			
Concurrent Sessions Begin – Choose one track or move freely between sessions of your choice			
Track A: Reimbursement & Contracting Strategy	Track B: Calculations & Reporting Requirements – Challenges and Innovative Solutions	Track E: Generics & Biosimilars	Track F: Analytics & Technology
Plenary Session			

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Symposium A:

Fundamentals of Government Pricing

Understanding the Fundamentals of MDRP & Other Key Government Programs & How it Relates to Different Critical Aspects of the Business

- 8:00 *Registration & Morning Coffee*
- 8:45 **Chairperson's Opening Remarks**
Miree Lee, Principal, **M. Lee Consulting LLC**
- 9:00 **Medicaid Drug Rebate Program: AMP, Best Price, and URA Calculations and Manufacturer Requirements**
Miree Lee, Principal, **M. Lee Consulting LLC**
- 10:30 *Morning Networking Break*
- 11:00 **Overview of the 340B Drug Discount Program and Pricing Calculations**
Elizabeth Wicyk-McGovern, Senior Manager Pricing & Reimbursement, **Pfizer**
- 11:45 **FSS Contract: The Basics of the Contract and Manufacturer Requirements**
Elizabeth Lindquist, Senior Associate, FDA & Life Sciences Practice Group, **King & Spalding LLP**
- 12:30 *Networking Lunch for Workshop Participants*
- 1:30 **Medicare Part B: ASP Reporting and Compliance**
Kathleen Peterson, Counsel, **Hogan Lovells US LLP**
- 2:15 **Medicare Part D Coverage Gap: Manufacturer Requirements and CGDP Process**
Michael Fraclose, Associate Director, Government Pricing and Contracting, **Takeda Oncology**
- 3:00 *Afternoon Refreshment Break*
- 3:30 **Cases within Government Programs: Where Issues Arise and What Happens Next?**
Chris H. Schott, Partner, **Hogan Lovells**
- 4:15 **Wrap Up: Key Takeaways and Critical Points on the Different Programs**
Miree Lee, Principal, **M. Lee Consulting LLC**
- 5:15 **Grand Opening Reception in the MDRP Hall**

Symposium B:

The A to Z Guide to Federal Supply Schedule and Government Contracting

- 8:00 *Registration & Morning Coffee*
- 8:55 **Chairperson's Opening Remarks**
Ted Karnezis, Manager, Advisory, **KPMG LLP**
- 9:00 **How to Prepare for, Negotiate, and Implement Your FSS Contract**
Josh O'Harra, Assistant General Counsel, **Eli Lilly and Company**
Elizabeth Lindquist, Senior Associate, FDA & Life Sciences Practice Group, **King & Spalding LLP**
- 10:30 *Morning Networking Break*
- 11:00 **Public Law Compliance and Pricing**
Stephen Ruscus, Partner, Morgan, **Lewis & Bockius LLP**
- 12:30 *Networking Lunch for Workshop Participants*
- 1:30 **Negotiating After Pass/Fail**
Greg Madden, Principal, **Orlaithe Consulting**
- 2:15 **Public Law Annual Reporting**
Ted Karnezis, Manager, Advisory, **KPMG LLP**
- 3:00 *Afternoon Refreshment Break*
- 3:30 **Drug Coverage and Reimbursement within VA and DOD**
Allison D. Pugsley, Partner, **Hogan Lovells LLP**
- 4:15 **Case Studies: New Trade Agreement Act Compliance**
Stephen Ruscus, Partner, Morgan, **Lewis & Bockius LLP**
- 5:15 **Grand Opening Reception in MDRP Hall**

MONDAY, OCTOBER 1 • PRE-CONFERENCE HALF-DAY WORKSHOP, TOWN HALL, AND STATE DISPUTE MEETINGS

Half-Day Town Hall: Best Practices & Policy Ideas: An Open Dialogue Between Manufacturers and States

The aim of this town hall is to facilitate open conversation acting as a platform for improving collaboration between manufacturers and state rebate vendors minimizing process and operational frustrations and best practice when dealing with state drug rebate policies.

8:00 **Registration & Morning Coffee**

8:55 **Chairperson's Opening Remarks**

Rich Holsapple, RPh, Pharmacy Services Manager, **DXC Technology**

9:00 **Part 1 – Questions to be discussed are listed online**

10:30 **Morning Networking Break**

11:00 **Part 2 – Questions to be discussed are listed online**

Rich Holsapple, RPh, Pharmacy Services Manager, **DXC Technology**

Mandy Hunter, Pharmacy Services Manager, **DXC Technology**

Maury Anderson, Director, Rebate Operations, **Magellan Medicaid Administration**

Felicia DiPaolo, Manager, Pharmacy Rebate Operations, **Magellan Rx Management**

Lisa Norton, Associate Consultant, Managed Healthcare Services, **Lilly USA, LLC**

12:30 **Networking Lunch for Workshop Participants**

Symposium C: MDRP for the Seasoned Attendee

1:30 **Chairperson's Opening Remarks**

Kathleen Peterson, Counsel, **Hogan Lovells**

1:35 **Innovative Bundling Arrangements vs. Traditional Bundling**

Trevor Wear, JD, Partner, **Sidley Austin LLP**

2:20 **Panel: Partnering with Internal Departments Earlier for More Successful Estimates and Risk Profiling**

Moderator: Michael Kurland, Vice President Contracting and Government Programs, **Dohmen Life Science Services**

Srini Sripada, Sr. Manager, Government Contracts & Pricing, **Gilead Sciences**

Jonathan Connell, Senior Corporate Counsel, **Bristol-Myers Squibb**

3:00 **Afternoon Refreshment Break**

3:30 **Leveraging Reasonable Assumptions to Mitigate Risks**

Debbie Walters, Vice President and Assistant General Counsel, **Pfizer**

4:15 **GP SOPs: A Practical Guide to Development and Maintenance of a Compliance Program Cornerstone**

Megan Falkowski, Director, Government Pricing & Contracting Policy, **Pfizer**

Symposium D: State Dispute Resolution Meetings

1:30 – 5:00 **Meetings with the following States**

Alaska

Maury Anderson, Director, Rebate Operations, **Magellan Medicaid Administration**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Arizona

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Arkansas

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Colorado

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Connecticut

Patricia Bartolotta, CTMAP Drug Rebate, Drug Rebate Coordinator, **DXC Technology**

Delaware

Mandy Hunter, Pharmacy Services Manager, **HP Enterprise Services**

Idaho

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Indiana

Eric Wilcher, Rebate Accountant, **OptumRx**

Steve Smith, Sr. Manager, Industry Relations, **OptumRx**

Kentucky

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Maryland

Dorine B. Rascoe, Drug Rebate Manager, **DHMH/Medicaid Pharmacy Program**

Michigan

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Nevada

Brian Gard, Rebate Analyst, Industry Relations, **OptumRx**

Steve Smith, Sr. Manager, Industry Relations, **OptumRx**

New Hampshire

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

North Carolina

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Oregon

Richard Holsapple, Pharmacy Services Manager, **HP Enterprise Services**

South Carolina

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Tennessee

Maury Anderson, Director, Rebate Operations, **Magellan Health**

Felicia DiPaolo, Supervisor, Rebate Operations, **Magellan Health**

Utah

John Curless, Department of Health, Division of Medicaid and Health Financing, **Bureau of Coverage and Reimbursement Policy**

Wisconsin

Jodi Hettinga, Drug Rebate Analyst and Unit Lead, Wisconsin Title XIX Account, **DXC Technology**

5:15 **Grand Opening Reception in the MDRP Hall**



	PLENARY SESSION			
7:15	Registration & Morning Coffee			
8:15	Chairperson's Opening Remarks Edward McAdam, Executive Director, Pricing & Contracting, Intarcia Therapeutics, Inc.			
8:30	KEYNOTE PRESENTATION: A Look at the Changing Landscape with the Current Administration John D. Shakow, Partner, King & Spalding LLP			
9:15	KEYNOTE PRESENTATION: 340B: What is Actually Required? Alice Valder Curran, Regional Managing Partner, Hogan Lovells US LLP			
10:00	Value-Based Contracting and Mapping the Anti-Kickback Statute Michael Kurland , Vice President Contracting and Government Programs, Dohmen Life Science Services			
10:40	Morning Networking Break in the Exhibit Hall			
11:25	Is the Sun Beginning to Shine on Drug Pricing Decisions? A Closer Look at State Drug Pricing Transparency Initiatives and Their Implications Brian Bohnenkamp, Partner, FDA and Life Sciences, King & Spalding LLP			
12:05	Coordinating Compliance Among the Various GP Programs Susan Dunne, Managing Director, Industry Specialty Services – Government Pricing Strategy & Compliance, BDO USA			
12:45	Networking Luncheon in the Exhibit Hall			
	Concurrent Sessions Begin – Choose one track or move freely between sessions of your choice			
	Track A: Reimbursement & Contracting Strategy	Track B: Calculations and Reporting Requirements: Challenges and Innovations	Track C: 340B Policy and Process	Track D: Gross-To-Net & Financial Impact on Rebates, Reserves, Accruals and Forecasting
1:45	Chairperson's Opening Remarks	Chairperson's Opening Remarks Matt Elder , Government Programs Analyst, Dohmen Life Science Services	Chairperson's Opening Remarks Kathleen Black, Director, Government Strategy, Pfizer	Chairperson's Opening Remarks
1:50	Principles of Reimbursement (Part B, Part D, ASP and Payable Amounts) Odalys Caprisecca, Executive Director, Pricing, Government Reporting & Contracting Operations, AstraZeneca	Master Your Product Master: Line Extensions, Designations, Considerations, and Implications Christina Spicer, Associate Director, Alliance Life Sciences Consulting Group Brian Bumpus, Associate Director, Government Pricing, Alliance Life Sciences Consulting Group	Presentation Title TBA Diane Weisbrod Bayer, Director Operations, Data Niche, IQVIA	Highlights of Gross-To-Net Laszlo Fabriczi, Sr. Principal, Data Stewardship, IQVIA



	Concurrent Sessions Continue			
	Track A: Reimbursement & Contracting Strategy	Track B: Calculations and Reporting Requirements: Challenges and Innovations	Track C: 340B Policy and Process	Track D: Gross-To-Net & Financial Impact on Rebates, Reserves, Accruals and Forecasting
2:35	Basics of Contracting Strategy – From Targeting to Contract Execution Joe Birdsall, Senior Vice President, Financial Services, Dohmen Life Science Services	“Honey Do” List for Government Pricing John Gould, Partner, Arnold & Porter	340B Innovations: What You Need to Be Aware of Jeremy Docken, Kalderos	Gross to Net Strategies, Solutions and Framework: Operational Considerations and Recent Developments Josef Magpantay, Principal, Cumberland Consulting Group, LLC
3:20	Afternoon Refreshment Break			
3:50	Contracting and Reporting Strategy for Audit Readiness Rick Zimmerer, Partner, KPMG LLP Lynn Buhl, Partner, KPMG LLP	Unit of Measurement: Where the Calculation & Reporting Requirements Begin Linda Schock, Senior Director, Pricing, Contracting & Government Reporting, Coherus BioSciences Kay Morgan, Vice President Drug Product Data and Industry Standards, Elsevier/Gold Standard	State 340B Policies – Alternating Views Lynn Lewis, Director, Government Programs, IQVIA; Maury Anderson, Director, Rebate Operations, Magellan Medicaid Administration	Organization Trends and Challenges: Key Points from Gross to Net Industry Benchmarking Survey Neelabh Saxena, Director, Pricing, Government Contracting & Market Access, Highpoint Solutions
4:35	Role of Reimbursement Reform and Drug Pricing – Federal Level Constance Wilkinson, Member of the firm, Epstein Becker Green	Evolving Focus on the Middleman and Government Pricing Compliance Regina Cavaliere, Principal, Advisory, KPMG LLP Chris Cobourn, Managing Director, Advisory, KPMG LLP	PANEL: 340B Best Practices: Communications with Covered Entities Cathy Burton-Meza, Compliance Manager, Contracts, Gilead Sciences, Inc. Sabrina Aery, 340B Compliance & State Policy Director, Bristol-Myers Squibb Mujeeb Rafiuddin, 340B National Account Manager, Genentech Maureen Testoni, J.D., Interim CEO, 340B Health Chris Hatwig, MS, RPh, FASHP, President, Apexus Peter Haverkamp, R.Ph., Director of Pharmacy Services, University of Michigan Health	Medicaid and Forecasting – Hot Topics Partha Chatterjee, Co-Founder & Partner, Akara Group Romit Kamdar, Partner, Akara Group
5:30	MDRP Cocktail Reception			

PLENARY SESSION

7:00	<i>Morning Networking & Coffee</i>			
8:00	Chairperson's Recap of Day One Edward McAdam, Executive Director, Pricing & Contracting, Intarcia Therapeutics, Inc.			
8:10	KEYNOTE PRESENTATION: Medicaid Flexibility Bending or Breaking: A Discussion on Government Interactions and Potential Impacts of the Upcoming Elections James Stansel, Executive Vice President and General Counsel, PhRMA			
8:50	Fireside Chat: External Counsel Roundtable <i>Moderator:</i> Jennifer Lospinoso, Managing Director, KPMG LLP ; Jeffrey Handwerker, Partner, Arnold & Porter ; John Shakow, Partner, King & Spalding LLP ; Chris H. Schott, Partner, Hogan Lovells US LLP ; William Sarraille, Partner, Sidley Austin LLP			
9:35	Spotlight Focus on Government, Commercial and Distribution Channels through Analytics Tom Evegan, Managing Director, Cumberland Consulting Group			
10:10	<i>Morning Networking Break in the Exhibit Hall</i>			
	Concurrent Sessions Begin – Choose one track or move freely between sessions of your choice			
	Track A: Reimbursement & Contracting Strategy	Track B: Calculations and Reporting Requirements: Challenges and Innovations	Track E: Generics and Biosimilars	Track F: Analytics and Technology
10:40	Chairperson's Opening Remarks Sabrina Aery, 340B Compliance & State Policy Director, Bristol-Myers Squibb	Chairperson's Opening Remarks Kathleen Black, Director, Government Strategy, Pfizer	Chairperson's Opening Remarks	Chairperson's Opening Remarks Megan Falkowski, Director, Government Pricing & Government Contracting Policy, Pfizer
10:45	Government Pricing Professionals Expertise on Forecasting Government Channel Liability Brian McCartney, Director Government Pricing & Reporting, AstraZeneca	Innovative Pricing and Contracting Processes Kellie Hochheiser, Advisory Senior Manager, Deloitte Risk and Financial Advisory, Deloitte & Touche LLP	Challenges for Manufacturers: Generics vs. Branded Stephen Ruscus, Partner, Morgan, Lewis & Bockius LLP	Process Efficiencies and Actionable Insights: GP Calculations and Analytics Dhirendra Jena, Director, Professional Services & COE Lead, Model N Kris McGraw, Principal Solutions Consultant, Model N Deborah Saez, Director, US Government Pricing Compliance, Celgene
11:25	Translating Your Contracted Channel Forecasting Into GP and Medicaid Liability Analysis Rob Ririe, Partner, Pharosity Consulting	Deep Dive Into the Revised Medicaid Rebate Agreement Kristin Hicks, Partner, Arnold & Porter Kaye Scholer LLP	Impact of CPI-U Penalties on Generic Manufacturers – A Strategic View Meena Datta, J.D., Partner, Sidley Austin LLP Terry Pierce, Sr, Director Government Reporting, McKesson Corporation	Integrating Commercial and Government Data for Reporting, Discover, Analysis, and Decision Making Holly Schmidt, Advisory Senior Manager, Deloitte Risk and Financial Advisory, Deloitte & Touche LLP
12:05	Anticipating Changes in AMP Per the New Bipartisan Budget	Innovative Solutions to Support the Wave of New Therapies: Value-Based Arrangements, Financing Models, and Alternative Method for Calculating AMP Cynthia Hwang, SVP Management Consulting and Managed Services, Riparian, LLC	Biosimilars: Where are the savings & how it affects pricing Stephanie Trunk, Partner, Health Care, Arent Fox	AI on the Horizon: Forecasting and Predictive Planning
12:45	<i>Networking Luncheon in the Exhibit Hall</i>			
	PLENARY SESSION			
1:45	CMS: Updates and Developments on MDRP John Coster, Director, Division of Pharmacy, Center for Medicaid & CHIP Services, Centers for Medicare & Medicaid Services (CMS)			
2:15	Working Together to Achieve Industry Success through NCPDP; the WHO, What, Where....and Why Should YOU Care? Linda Schock, Senior Director, Pricing Contracting & Government Reporting, Coherus BioSciences			
2:45	OIG Work Updates David Tawes, Regional Inspector General, Department of Health & Human Services			
3:15	Bringing It All Together: MDRP 2018 Summary & Critical Takeaways John Shakow, Partner, King & Spalding			
3:45	<i>Close of Conference: See you in 2019!</i>			

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