

CODE SAFER SMARTER FASTER

2016

CODING AND REIMBURSEMENT WORKSHOPS

PHYSICAL MEDICINE AND REHABILITATION

ICD-10 CODING AND CLINICAL DOCUMENTATION EXCELLENCE:
TAKING IT TO THE NEXT LEVEL

STRATEGIC CODING AND REIMBURSEMENT 2016

2016

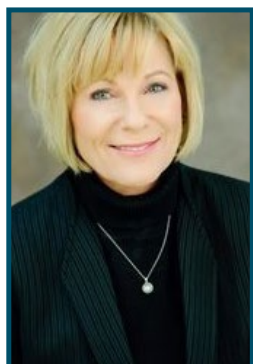
CODING AND REIMBURSEMENT WORKSHOPS

aaPM&R
American Academy of
Physical Medicine and Rehabilitation

MEET YOUR INSTRUCTORS

Our lively educators deliver more than just coding and management concepts. Each is a seasoned management consultant who brings boots-on-the-ground knowledge of PM&R practice operations, revenue cycle, and management. Whether you are in private practice, employed by a hospital, or in an academic setting, you'll find value in the real-life scenarios, knowledge, and tools embedded in their presentations.

Click on the images below to see detailed bios:



DEBORAH GRIDER

CDIP, CCS-P, CPC, CPC-I, CPC-H, CPC-P, CPMA, CEMC

Deborah Grider works with physician practices and hospital inpatient and outpatient facilities in solo groups, multi-specialty, academic settings and hospital owned practices providing education to physicians and staff on coding and reimbursement issues, and to evaluate reimbursement processes in the medical practice. Deborah has over 32 years of healthcare industry experience in the clinical setting, and as a practice administrator, medical record auditor, clinical documentation improvement practitioner as well as educator.



TERI ROMANO

RN, MBA, CPC, CMDP

Teresa Romano has over twenty-five years of consulting and teaching experience in the health care field. Ms. Romano works with physician groups and hospitals combining a background in clinical systems with solid approaches to operational and organizational problem solving.

WHAT PAST ATTENDEES ARE SAYING

"Exceptional! We would like to have this course in our office."

Meeta Peer, MD
Philadelphia, PA

"Best conference I have ever attended!"

Janett Quintero, Practice Administrator, Tucson, AZ

"Excellent clarification on procedure coding and use of modifiers."

Patrice Medley, Client Service Manager, San Bernadino, CA

"Very helpful, current, and easy to understand!"

Michelle Hawkins, Clinic Manager Loma Linda, CA

"I found the workshop to be very informative. The speaker did a wonderful job of explaining and teaching all materials."

Kami French, Biller/Coder
Idaho Falls, ID

"Educational and informative!"

Ereka Copeland, Certified Reimbursement Assistant
Columbia, MO

"The speaker was amazing. If she is here next year, we will make sure our physician comes to the course."

Celeste Quintero, Biller
Tucson, AZ

HAVE QUESTIONS?

Find articles and other valuable learning materials on our website:

www.karenzupko.com



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2016

CODING AND REIMBURSEMENT WORKSHOPS

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FRIDAY ■ 12:30PM – 5:30PM

ICD-10 CODING AND CLINICAL DOCUMENTATION EXCELLENCE: TAKING IT TO THE NEXT LEVEL

You've learned the basics of ICD-10 format and structure. You've enhanced your documentation so a correct code can be selected and billed. This advanced ICD-10 course will show you how to take the next steps on the ICD-10 journey.

We'll kick off with a review of ICD-10 format and structure, and cover basic coding guidelines. But we'll move quickly into hands-on coding exercises that feature real case studies from PM&R physicians. You will learn which documentation is required for your most common codes, as well as how to avoid documentation deficiencies that could trigger payor audits, recovery of reimbursement, or fines and penalties from CMS. Included in this course is an overview of why your practice should develop a Clinical Documentation Improvement (CDI) plan, along with the basic steps for putting one in place.

SATURDAY ■ 7:15AM – 4:00PM

STRATEGIC CODING AND REIMBURSEMENT 2016

If you're looking for a comprehensive coding course that covers all the practical aspects of coding, documenting and billing for E&M services in the office and the hospital - and teaches how to code for diagnostic testing, injections, and procedures - this is the course for you.

We'll spend significant time on all aspects of E&M coding and reimbursement. Using specialty-specific case examples, we'll explain what you need to know about documentation principles, billing for non-physician providers, and appropriate coding for office consultations, inpatient and rehab care, and skilled nursing facility admissions. You'll learn the correct way to use E&M modifiers 24 and 25 to bill for injections and other procedures on the same day. And we'll explain how to reduce coding risks and how to document and bill for time.

The afternoon portion of the program dives into the detail of billing for diagnostic tests, injections and other therapeutic and surgical procedures. From injection and fluoroscopy coding and the use of modifiers, to nerve blocks, spinal pumps, and physical medicine and rehab, you'll gain the confidence required to code properly and optimize reimbursement. The course workbook is rich in practical exercises and resources you'll refer to all year long.

97%

OF 2015 ATTENDEES
REPORTED THAT THEY
WOULD RECOMMEND THE
COURSE TO A COLLEAGUE.



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ICD-10 CODING AND CLINICAL DOCUMENTATION EXCELLENCE: TAKING IT TO THE NEXT LEVEL

AGENDA

12:30 - 1:00 PM

CLINICAL DOCUMENTATION IMPROVEMENT

- Importance of Clinical Documentation Improvement
- The CDI query process
- Incorporate CDI in the practitioners daily workflow
- Developing a CDI program in the medical office

1:00 - 2:00 PM

ICD-10 FORMAT AND STRUCTURE AND CODING GUIDELINES

- Organization of ICD-10
- 7th character extension
- Utilizing the "X" placeholder
- Instructional notes
- Key abbreviations, punctuation, symbols and formatting
- Coding and documenting comorbid conditions
 - Smoking, drug use, etc.
 - Other chronic conditions and/or diseases that affect management of the patient

2:00 - 2:15 PM

BREAK

2:15 - 4:00 PM

SPECIFIC PM&R RELATED CHAPTERS

- **Chapter 2: Neoplasms (C00-D49)**
 - Using the neoplasm table
 - Benign versus malignant neoplasms
 - Documenting neoplasms
 - Chronic pain with neoplasm coding
- **Chapter 6: Diseases of the Nervous System (G00-G99)**
 - Pain management
 - Headaches
- Case Studies

- **Chapter 12: Diseases of the Skin and Subcutaneous Tissue (L00-L99)**
 - Infections of the skin and subcutaneous tissue
 - Coding and documenting complications
- **Chapter 13: Diseases of the Musculoskeletal System (M00-M99)**
 - Organization of Musculoskeletal System
 - Pain management coding and documentation
 - Common conditions managed by PM&R physicians
- Case Studies

4:00 - 4:15 PM

BREAK

4:15 - 5:30 PM

SPECIFIC PM&R RELATED CHAPTERS *continued*

- **Chapter 18: Symptoms, Signs and Abnormal Clinical and Laboratory Findings (R00-R99)**
 - General signs and symptoms
 - When to report a code from chapter 18
 - Documenting signs and symptoms
- **Chapter 19: Injury, Poisoning, and Certain Other Consequences of External Causes (S00-T88)**
 - Using the 7th character extension
 - Common PM&R managed conditions
 - Coding and complications
 - Reporting the external cause codes (optional)
- **Chapter 21 Factors Influencing Health Status and Contact with Health Services (Z00-Z99)**
 - Review of status codes, observation, aftercare and follow-up codes
- Case studies

LEARNING OBJECTIVES:

As a result of participating in this workshop, attendees will be able to:

- Recognize the basic format, structure, and guidelines in ICD-10-CM.
- Document correctly to support medical necessity for pain coding.
- Recognize the importance of developing a Clinical Documentation Improvement Program.
- Learn key CDI tips for ICD-10-CM documentation and coding.
- Incorporate Clinical Documentation Improvement (CDI) in your daily workflow.
- Avoid documentation deficiencies that can result in payer audits, recovery of reimbursement, and/or fines and penalties.

Note: An ICD-10 coding book is required for this session. Two people from the same office can share one book.

2016 AAPC Accreditation

This program has the prior approval of AAPC for 5.0 continuing education hours. Granting of prior approval in no way constitutes endorsement by AAPC of the program content or the program sponsor.



KARENZUPKO & ASSOCIATES, INC.

STRATEGIC CODING AND REIMBURSEMENT 2016

AGENDA

7:15 - 8:00 AM

REGISTRATION AND BREAKFAST

8:00 - 8:45 AM

**MEDICARE UPDATE 2016
AUDITS AND THE PMR PHYSICIAN**

8:45 - 10:00 AM

**EVALUATION & MANAGEMENT CODING
AND DOCUMENTATION**

- Evaluating your E&M utilization
- Audit Risks and your EHR
- Choosing an E&M code
- Outpatient visits: CPT vs. Medicare rules
- Consultation coding
- Inpatient initial hospital care, subsequent visits and rehab care
- Skilled nursing facility admissions
- Coding the level of service
- E&M case scenarios
- Billing based on time (outpatient vs. inpatient)
- Prolonged service codes: When are they appropriate?

10:00 - 10:15 AM

BREAK

10:15 - 12:00 PM

**EVALUATION & MANAGEMENT CODING
AND DOCUMENTATION *continued***

- E&M Modifiers: Avoiding overuse and misuse!
 - Billing E&M services and injections and other therapeutic procedures on the same day
- Non-physician practitioner (NPP billing)
 - Incident-to
 - Direct
 - Split/shared visits

12:00 - 12:45 PM

LUNCH

12:45 - 1:00 PM

DIAGNOSTIC TESTING

- Nerve conduction studies
- Electromyography (EMG)
- Neuromuscular junction testing

1:00 - 1:30 PM

THE GLOBAL PERIOD AND USE OF MODIFIERS

- The global period
- Modifiers
 - Modifier 26 (professional component), TC (technical component) vs. global billing
 - Modifier 50 (bilateral procedure)
 - Modifier 51 (multiple procedure)
 - Modifier 59 and Medicare changes to the 59 modifier

1:30 - 3:30 PM

PROCEDURE CODING

- Soft tissue and trigger injections
- SI Joint injections
- Other joint injections
- Chemodenervation: Non-spine
- Somatic nerve blocks
- Spine procedures
 - Epidural injections; intralaminar and transforaminal
 - Medical branch blocks
 - Neurolysis, spine
- Neurostimulators: Spinal and peripheral
- Spinal pumps: Placement, reprogramming, refilling

LEARNING OBJECTIVES:

As a result of participating in this workshop, attendees will be able to:

- Correctly use, document, and bill for E&M services in the office, inpatient, and skilled nursing facility settings.
- Properly bill and document supervision for non-physician providers.
- Prevent common denials that result from the incorrect use of modifiers.
- Choose the right codes and modifiers for diagnostic testing.
- Code and bill with confidence for injections and other therapeutic and surgical procedures.

3:30 - 4:00 PM

PHYSICAL THERAPY AND THE PMR PHYSICIAN

- Evaluation
- Physical therapy modalities

2016 AAPC Accreditation

This program has the prior approval of AAPC for 6.5 continuing education hours. Granting of prior approval in no way constitutes endorsement by AAPC of the program content or the program sponsor.



KARENZUPKO & ASSOCIATES, INC.

2016 CODING & REIMBURSEMENT WORKSHOPS

REGISTRATION

Space at workshops is limited. To ensure a place for you and your staff, visit www.karenzupko.com or call our registration hotline at 312-642-8310 today. To fax your registration, complete this form and fax it to 312-642-5571.

2016 COURSE FEES

WORKSHOP	AAPMR MEMBER
FRIDAY - ICD-10 CODING	\$475
SATURDAY - STRATEGIC CODING	\$625
TWO COURSES (BEST VALUE!)	\$999

WORKSHOP	NON-MEMBER
FRIDAY - ICD-10 CODING	\$595
SATURDAY - STRATEGIC CODING	\$750
TWO COURSES (BEST VALUE!)	\$1250

REGISTER TODAY.

ONLINE	www.karenzupko.com
BY FAX	312.642.5571
BY PHONE	312.642.8310
BY MAIL	625 N. Michigan Ave. Suite 2225 Chicago, IL 60611



WORKSHOP SCHEDULE

LOCATION	HOTEL	DATE	ROOM	PHONE	ROOM BLOCK CUT OFF DATE
Las Vegas, NV	Encore at Wynn Las Vegas	Feb. 12-13	\$249	866-770-7555	01/18/16
Chicago, IL	Palmer House Hilton	Apr. 29-30	\$189	312-726-7500	04/07/16
Nashville, TN	Loews Vanderbilt Hotel	Aug. 12-13	\$179	800-336-3335	07/20/16
Chicago, IL	Hyatt Chicago Magnificent Mile	Nov. 11-12	\$209	888-591-1234	10/20/16

PLEASE PRINT

PRACTICE/GROUP NAME	PRIVATE PRACTICE OR EMPLOYED	
MAILING ADDRESS		
CITY	STATE	ZIP+4
OFFICE PHONE	FAX NUMBER	
E-MAIL ADDRESS		
AAPMR MEMBER NAME AND ID NUMBER		

ATTENDEE REGISTRATION

ATTENDEE NAME/JOB TITLE	FRIDAY AM	FRIDAY PM	SATURDAY	AMOUNT
1. _____ WORKSHOP LOCATION _____		☐	☐	_____
2. _____ WORKSHOP LOCATION _____	☐	☐	☐	_____
3. _____ WORKSHOP LOCATION _____	☐	☐	☐	_____
4. _____ WORKSHOP LOCATION _____	☐	☐	☐	_____

For faster service, register online at www.karenzupko.com

TOTAL \$ FOR ALL ATTENDEES _____

PAYMENT METHOD (Course fees are tax deductible):

☐ Check (made payable to Karen Zupko & Associates, Inc.) CREDIT CARD: ☐ Discover ☐ AMEX ☐ Visa ☐ MC

NAME ON CARD _____

CARD NUMBER _____ EXPIRATION DATE _____

BILLING ZIP CODE _____ SECURITY CODE _____

SIGNATURE _____

BILLING ADDRESS INFORMATION (IF DIFFERENT FROM ABOVE) _____

MAIL PAYMENT TO: KarenZupko & Associates, Inc., 625 N. Michigan Ave., Suite 2225, Chicago, IL 60611

CANCELLATION/RESCHEDULING POLICY: All cancellations and transfer requests must be received in writing. In addition to a \$100 administrative fee per registrant for any registration transfer or cancellation, refunds will be made according to the following schedule per registrant: Cancellations made seven (7) days or more prior to the course receive a full refund less the \$100 administrative fee; cancellations made zero to six (0-6) days prior to the course do not receive a refund. KarenZupko & Associates, Inc. assumes no responsibility for costs associated with airline ticketing, price changes or cancellations. As such, we recommend the purchase of travel insurance when making your plans.