

Advancing your Dental Sleep Practice

16 CE Credits

COURSE VENUE & HOTEL ACCOMODATIONS

Friday – Saturday: 8am – 5pm

Luxe City Center Hotel
1020 S. Figueroa Street
Los Angeles, CA 90015
(213) 743-7601

“Nierman Practice Management”

Room Block Rate: \$199/night

Cut Off Date: 06/21/2018

PRICING

Dentist: \$1,495

Team Member: \$795

Dentist + 2 Team: \$2,495

SPEAKER

Mayoor Patel, DDS, MS, RPSGT

- Diplomate of ABCP, ABDASM and ABCDSM
- Board Member and Examination chair for ABCDSM
- Practice limited to Dental Sleep Medicine and Craniofacial Pain



July 13th & 14th, 2018
Los Angeles, CA

Course Description

Tailored to the practice that has begun treating obstructive sleep apnea, this course will help take your dental sleep medicine practice to the next level, through sessions for:

- ✓ Studying the latest research
- ✓ Hands-on clinical sessions
- ✓ Reviewing complex cases
- ✓ Overcoming common challenges
- ✓ Teaching the medical model for the whole team
- ✓ The link between OSA, TMD, & bruxism

Benefits of Attending

- ✓ Gain the skills & knowledge needed to boost your DSM practice
- ✓ Learn how to gain new patients through referral networks
- ✓ Establish an efficient team protocol for medical billing

Additional Courses, Dates, and Locations Listed Online

AGENDA*

DAY 1

- 7:15am Breakfast, Registration
- 8:00am Introduction, Pre-Test
- 8:30am Review of DSM Principles
- 9:15am New Developments in OSA, Protocols Reviewed
- 10:15am Protocols Reviewed, Medical Billing Overview
- 11:00am Identifying Patients in your dental practice: Incentivizing them to return for sleep appointments
- 12:00pm Lunch
- 12:45pm Link Between TMD, Sleep Bruxism, and SDB
- 2:00pm Appliance Mechanisms and Types
- 3:15pm Understanding & Treating Problems during MAD therapy (Breakout for Sleep Billing)
- 5:00pm HST Instructions

DAY 2

- 7:15am Breakfast
- 8:00am Advanced Case Studies
- 10:20am Building an MD Sleep Lab Referral Network/Review Pre-Test
- 12:00pm Lunch
- 12:45pm Sleep Stages, Reading & Interpreting HST's
- 2:00pm Advanced Marketing, Implementation Guidance
- 2:30pm Reviewing & Breaking Down Latest Research Articles
- 4:00pm Post Test
- 4:30pm Q&A, Recap, Course Summary

*Agenda subject to change

Send your team to the adjoining Medical Billing Course next door:

CrossCoding: Unlocking the Code to Medical Billing in Dentistry - Rose Nierman

TESTIMONIALS

“It was an incredible course. I really recommend it to anyone who is interested in this field or treating patients already. Dr. Patel's knowledge is incredible. The way he transfers information is also incredible.”

Azita Vakili DMD, San Diego 2015



“Awesome meeting - Dr. Patel is fantastic!”

Dana J. Rockey DMD, San Diego 2015



“Incredible presenter & great knowledge. Very humble & sharing!”

Dentist, San Diego 2015

